



Pensacola Association of REALTORS®  
2021 Statistics

DECEMBER 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	940	1002	2104	2396	2365	2615
Active Listings at Month End w/Contingent	1895	1932	2767	2996	2977	3264
Sales This Month	1121	977	792	682	807	688
Median Sold Price	\$300,000	\$245,000	\$218,200	\$198,900	\$185,000	\$168,900
Average Sold Price	\$358,507	\$290,874	\$239,807	\$230,617	\$221,275	\$199,416
Average Days on Market	23	39	61	69	77	90

NOVEMBER 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	1144	1091	2,209	2,502	2457	2784
Active Listings at Month End w/Contingent	2187	2066	2,950	3,133	3211	3471
Sales This Month	948	785	687	697	661	624
Median Sold Price	\$290,000	\$243,000	\$215,500	\$195,000	\$181,250	\$168,780
Average Sold Price	\$339,362	\$290,253	\$254,475	\$230,000	\$224,440	\$199,511
Average Days on Market	20	36	53	65	79	99

OCTOBER 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	1,222	1,110	2265	2506	2545	2787
Active Listings at Month End w/Contingent	2389	2,104	3067	3222	3291	3535
Sales This Month	1,061	903	831	737	736	709
Median Sold Price	\$290,000	\$240,900	\$215,035	\$197,500	\$184,000	\$164,000
Average Sold Price	\$337,445	\$283,699	\$249,556	\$228,334	\$217,905	\$192,033
Average Days on Market	19	39	54	65	65	88

SEPTEMBER 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	1216	1134	2361	2509	2541	2879
Active Listings at Month End w/Contingent	2,401	2176	3176	3296	3314	3691
Sales This Month	1,036	889	833	804	765	750
Median Sold Price	\$285,000	\$245,000	\$215,000	\$190,000	\$185,000	\$165,000
Average Sold Price	\$338,296	\$290,101	\$246,232	\$224,328	\$220,505	\$193,674
Average Days on Market	20	41	58	55	66	88

AUGUST 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	1173	1287	2320	2,580	2520	2941
Active Listings at Month End w/Contingent	2421	2379	3194	3,424	3415	3820
Sales This Month	1067	1003	949	927	872	723
Median Sold Price	\$275,000	\$245,000	\$210,425	\$197,525	\$188,450	\$166,443
Average Sold Price	\$332,534	\$293,060	\$248,134	\$236,829	\$232,472	\$199,422
Average Days on Market	17	41	55	58	78	90

### JULY 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	1,060	1,414	2330	2617	2592	3058
Active Listings at Month End w/Contingent	2,298	2561	3244	3547	3466	3956
Sales This Month	1,145	1,096	958	871	847	739
Median Sold Price	\$279,950	\$249,950	\$222,010	\$209,000	\$189,550	\$162,775
Average Sold Price	\$342,183	\$285,915	\$256,604	\$241,866	\$245,251	\$193,856
Average Days on Market	17	49	55	68	75	96

### JUNE 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	928	1457	2,372	2616	2590	3063
Active Listings at Month End w/Contingent	2226	2586	3,333	3503	3501	4030
Sales This Month	1247	1097	995	987	917	871
Median Sold Price	\$288,000	\$231,400	\$220,000	\$207,125	\$189,000	\$180,000
Average Sold Price	\$344,062	\$270,127	\$252,347	\$250,521	\$233,820	\$212,212
Average Days on Market	20	51	53	65	75	84

### MAY 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	864	1573	2324	2489	2604	3024
Active Listings at Month End w/Contingent	2252	2713	3312	3453	3585	4093
Sales This Month	1078	781	1029	940	859	804
Median Sold Price	\$268,020	\$223,990	\$221,000	\$191,000	\$179,810	\$159,555
Average Sold Price	\$333,030	\$252,239	\$254,221	\$224,529	\$226,757	\$188,688
Average Days on Market	22	48	63	66	86	98

### APRIL 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	751	1,912	2,362	2485	2560	3054
Active Listings at Month End w/Contingent	2100	2,880	3,441	3509	3568	4076
Sales This Month	1,052	803	916	868	744	726
Median Sold Price	\$256,400	\$220,000	\$210,000	\$192,502	\$179,250	\$168,000
Average Sold Price	\$306,439	\$258,189	\$241,200	\$228,442	\$210,931	\$206,253
Average Days on Market	21	57	66	70	77	97

### MARCH 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	706	2,048	2,336	2360	2561	3079
Active Listings at Month End w/Contingent	2006	2,907	3,335	3339	3583	4104
Sales This Month	1,086	921	797	792	808	714
Median Sold Price	\$252,780	\$229,900	\$199,700	\$193,890	\$172,379	\$157,000
Average Sold Price	\$302,035	\$265,205	\$234,556	\$247,892	\$206,370	\$182,420
Average Days on Market	32	64	72	79	89	108

### FEBRUARY 2021 STATISTICS

	2021	2020	2019	2018	2017	2016
Active Listings at Month End	726	1969	2334	2393	2605	3076
Active Listings at Month End w/Contingent	1933	2939	3209	3260	3510	4044
Sales This Month	803	695	620	594	555	518
Median Sold Price	\$245,000	\$225,825	\$199,450	\$185,250	\$169,500	\$150,000
Average Sold Price	\$294,130	\$260,794	\$238,556	\$229,978	\$231,578	\$191,213
Average Days on Market	33	64	74	75	93	105

	JANUARY 2021 STATISTICS					
	2021	2020	2019	2018	2017	2016
Active Listings at Month End	768	2051	2,387	2,367	2597	3063
Active Listings at Month End w/Contingent	1845	2919	3,118	3103	3390	
Sales This Month	729	607	541	546	508	444
Median Sold Price	\$240,150	\$211,900	\$195,500	\$169,000	\$161,000	\$146,000
Average Sold Price	\$298,192	240,610	\$235,848	\$204,981	\$200,203	\$176,569
Average Days on Market	44	62	67	77	92	120