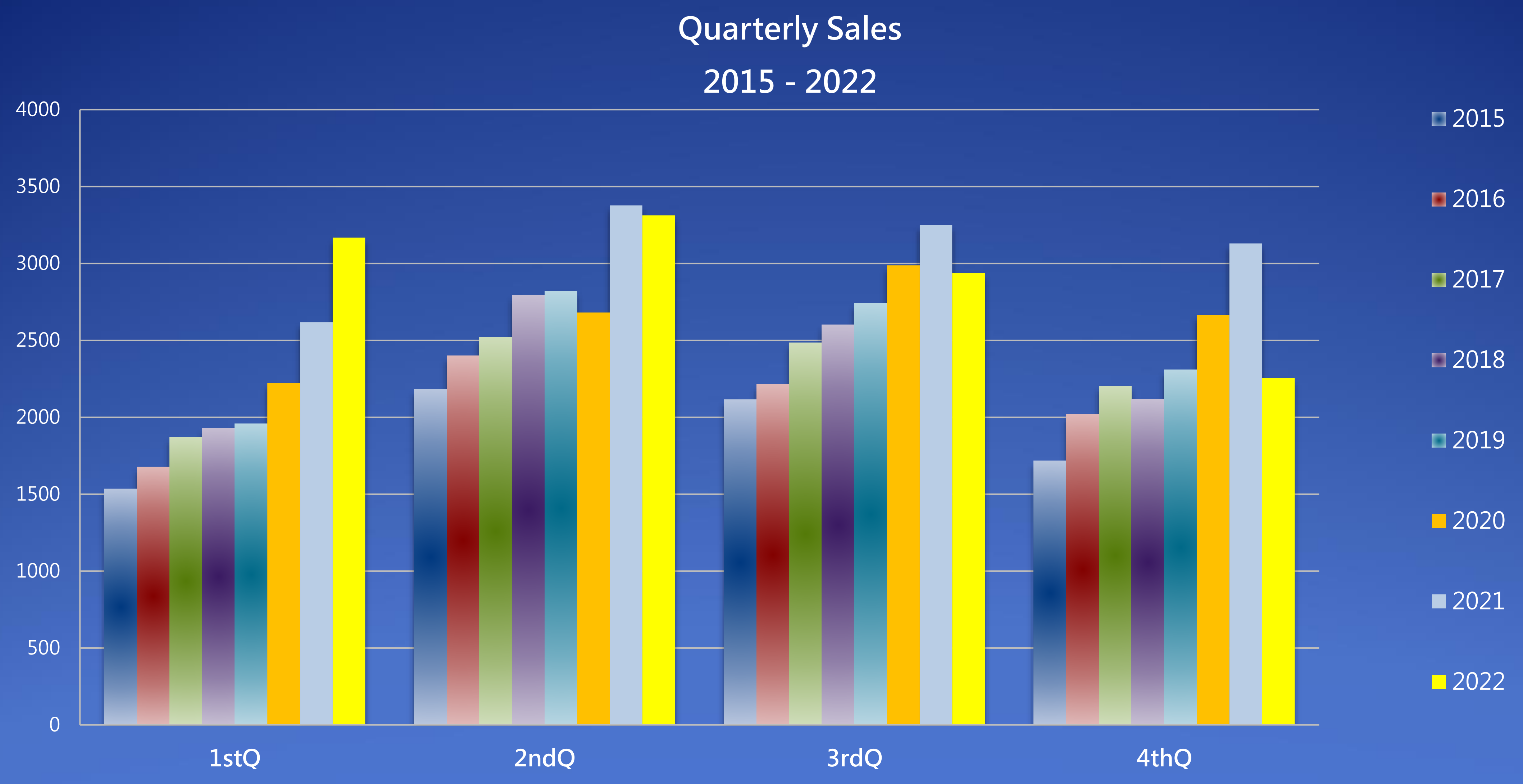
PAR Market Snapshot 01.13.23

December Market Highlights

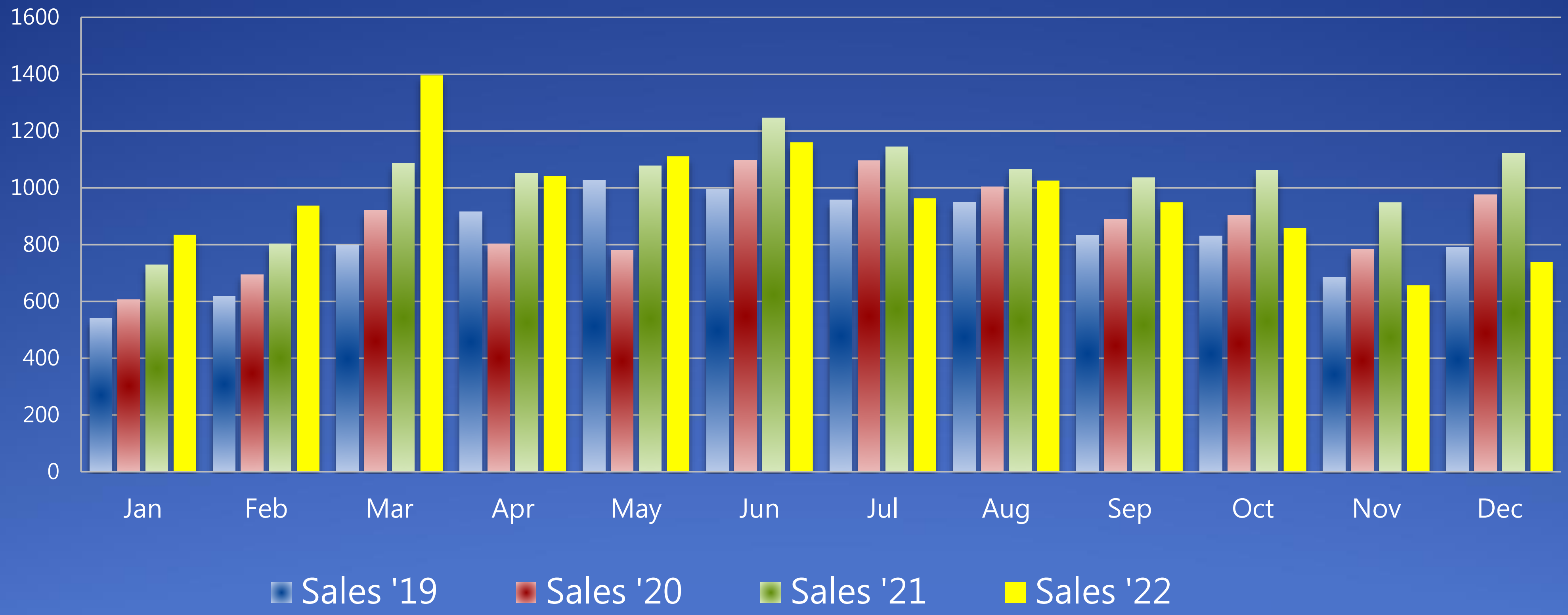
NOTE: The inventory price ranges have been revised to match those used by NAR & FR, so that ‘apples to apples’ comparisons may be made moving forward.

- 4Q sales were down 28% compared to the same period last year. Total sales for the year were 6% less than 2021.
- December sales were up 12% compared to November, yet were 34% less than last December.
- The average DOM for residential and condos combined ended the year at six weeks, up from two weeks last July.
- Single Family inventory was up 34% and condo inventory improved 17% compared to last December.
- December pending sales rebounded 36% compared to November and were the highest on record for the month.

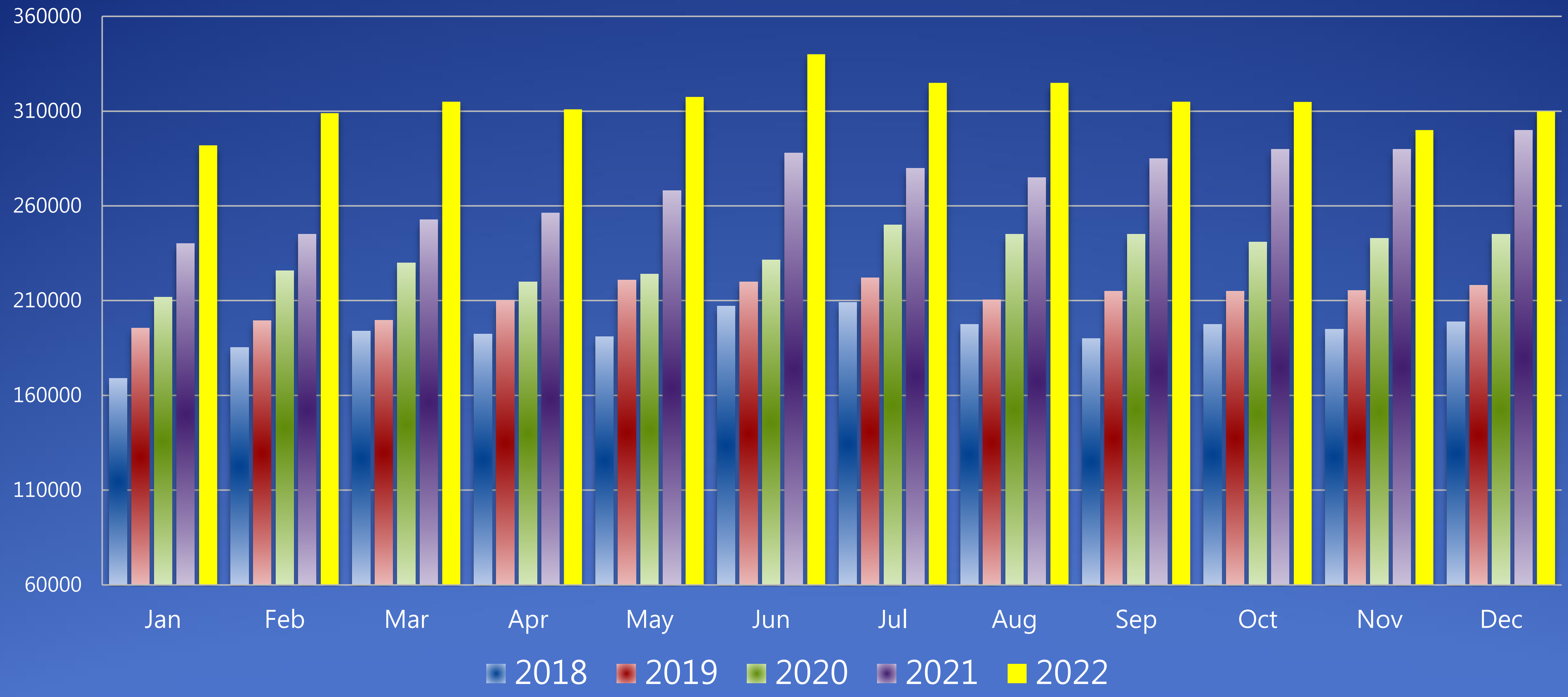


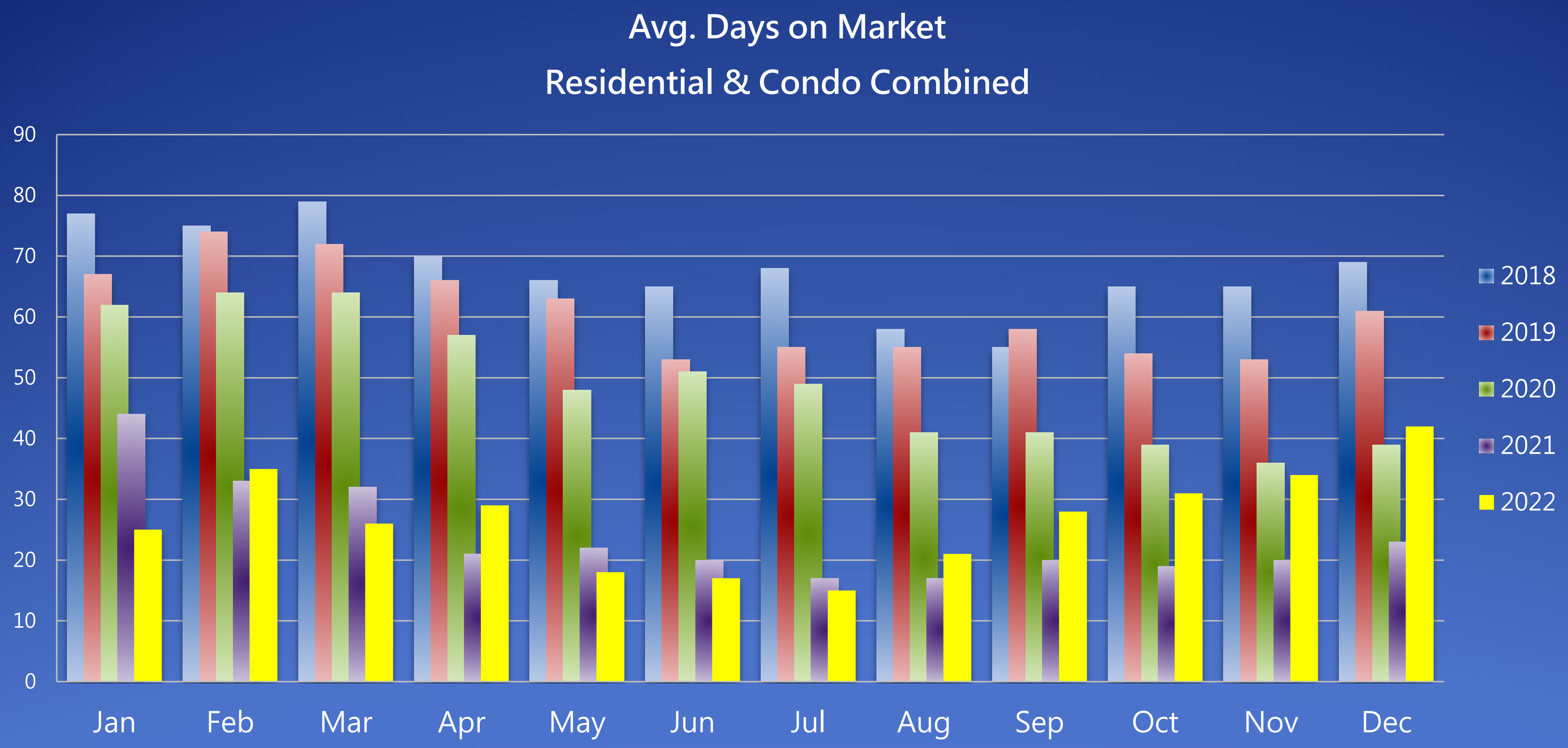
Quarterly Sales
2015 - 2022
4000
3500
3000
2500
2000
1500
1000
500
0
1stQ
2ndQ
3rdQ
4thQ
2015
2016
2017
2018
2019
2020
2021
2022

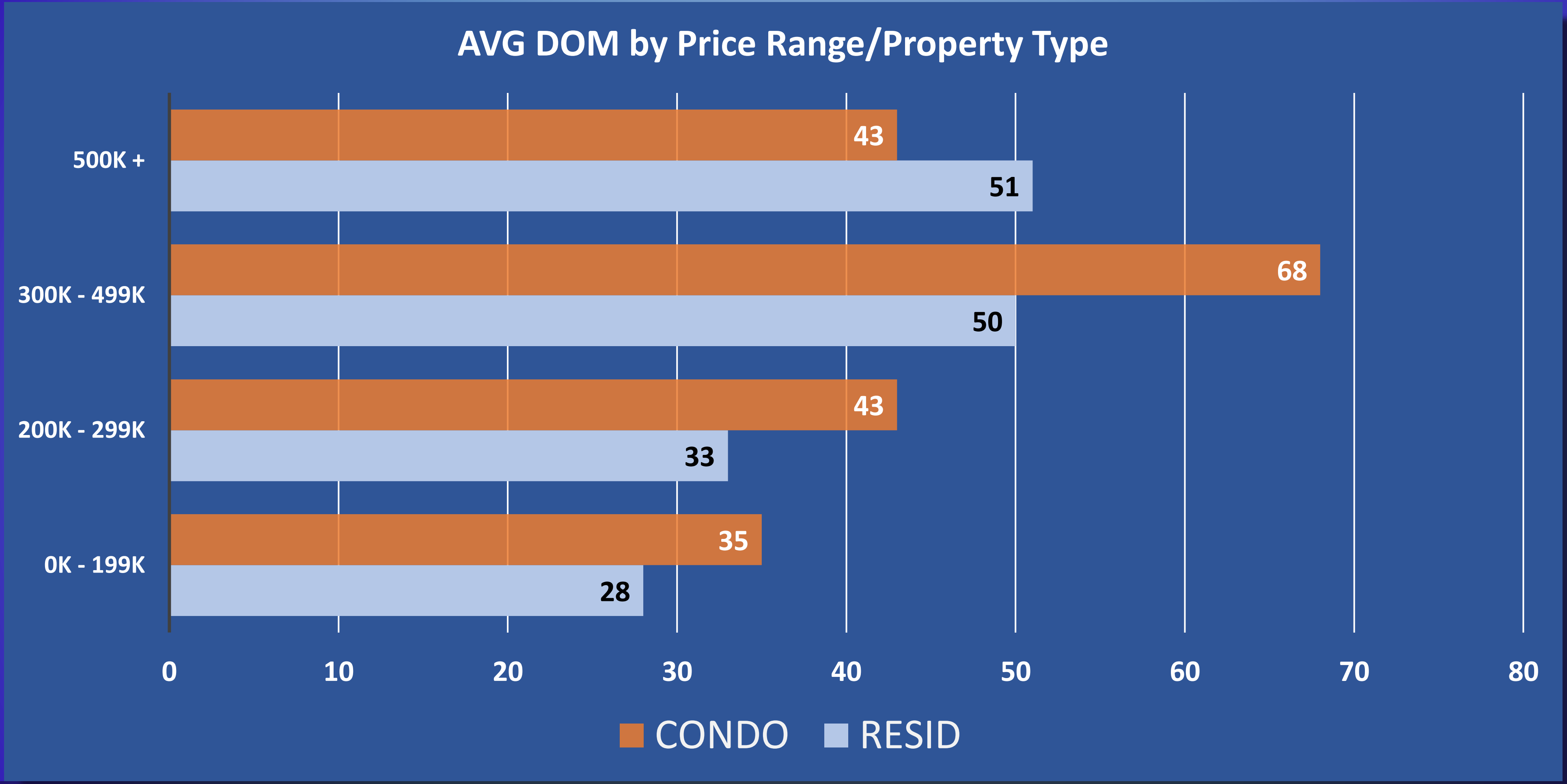
Monthly Sales 2019 - 2022

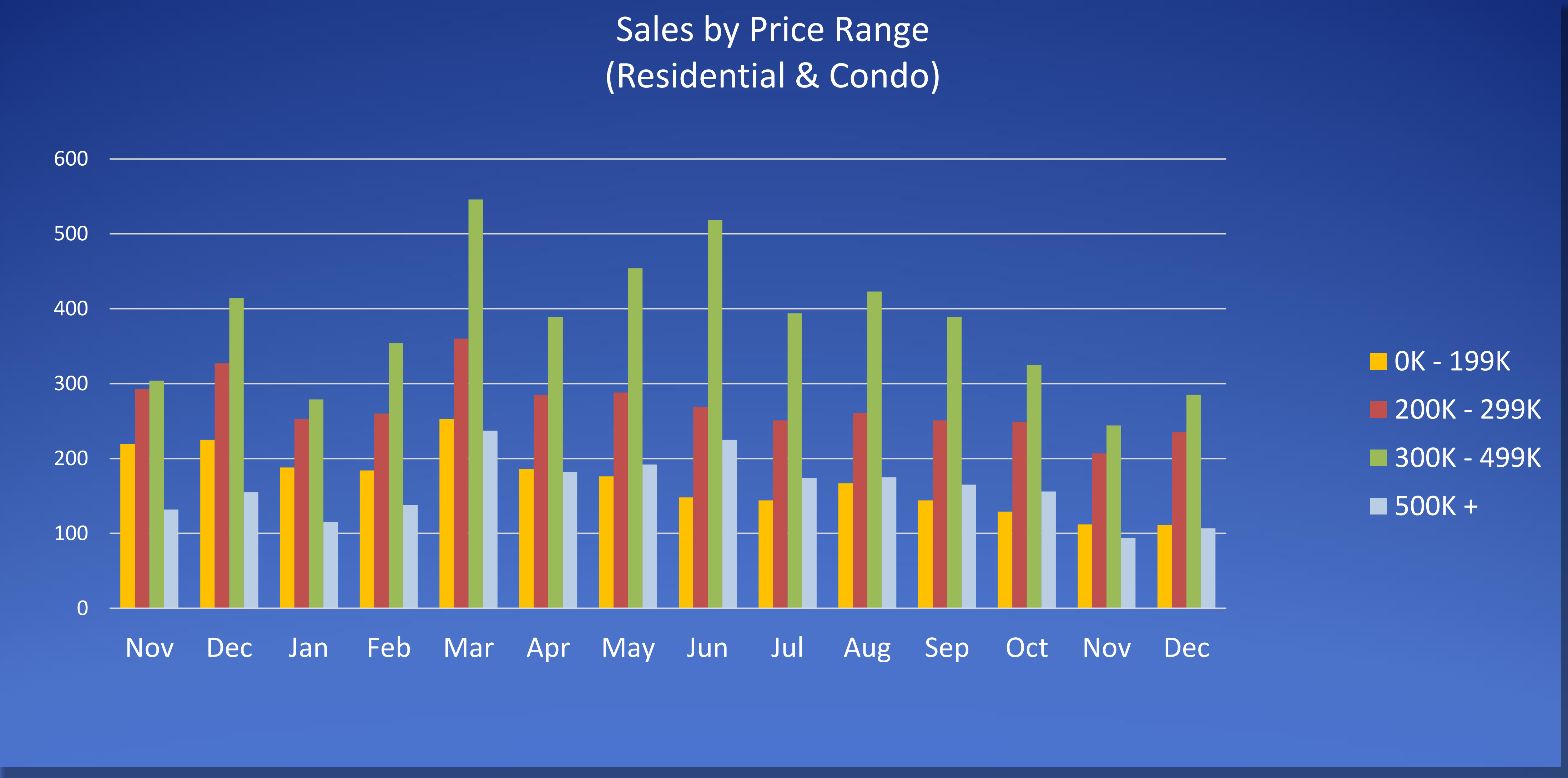


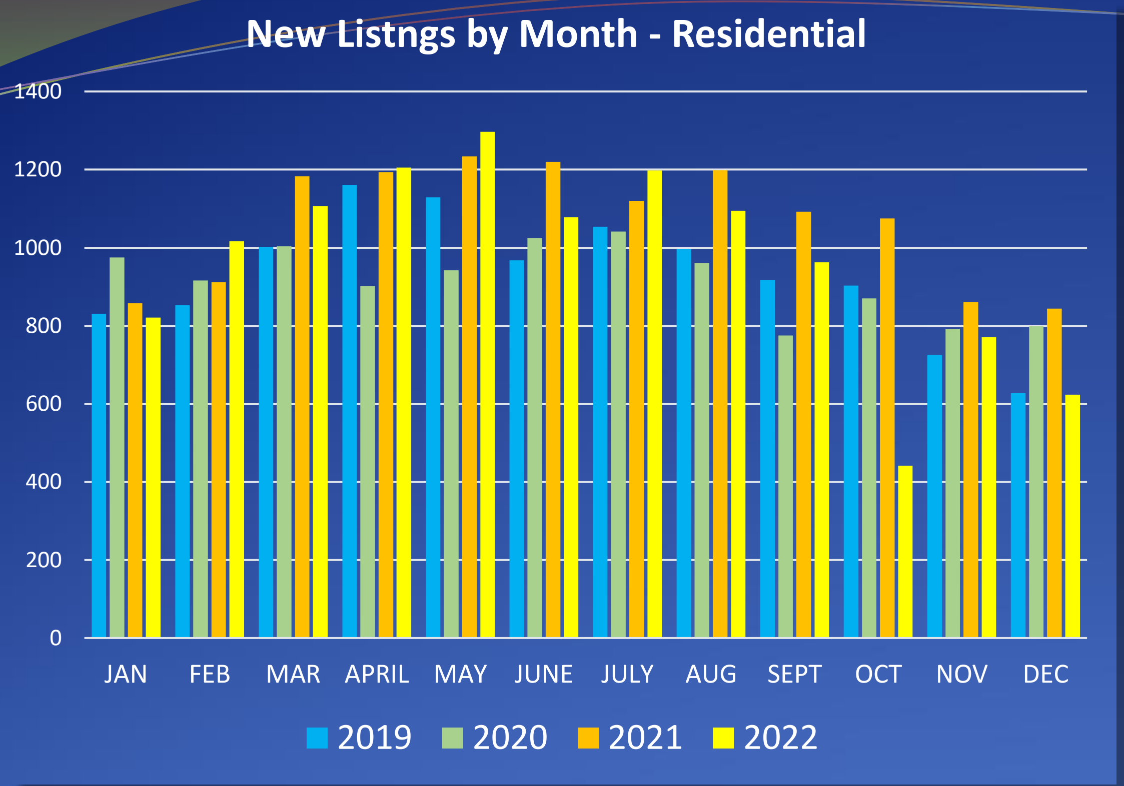
Median Sale Price



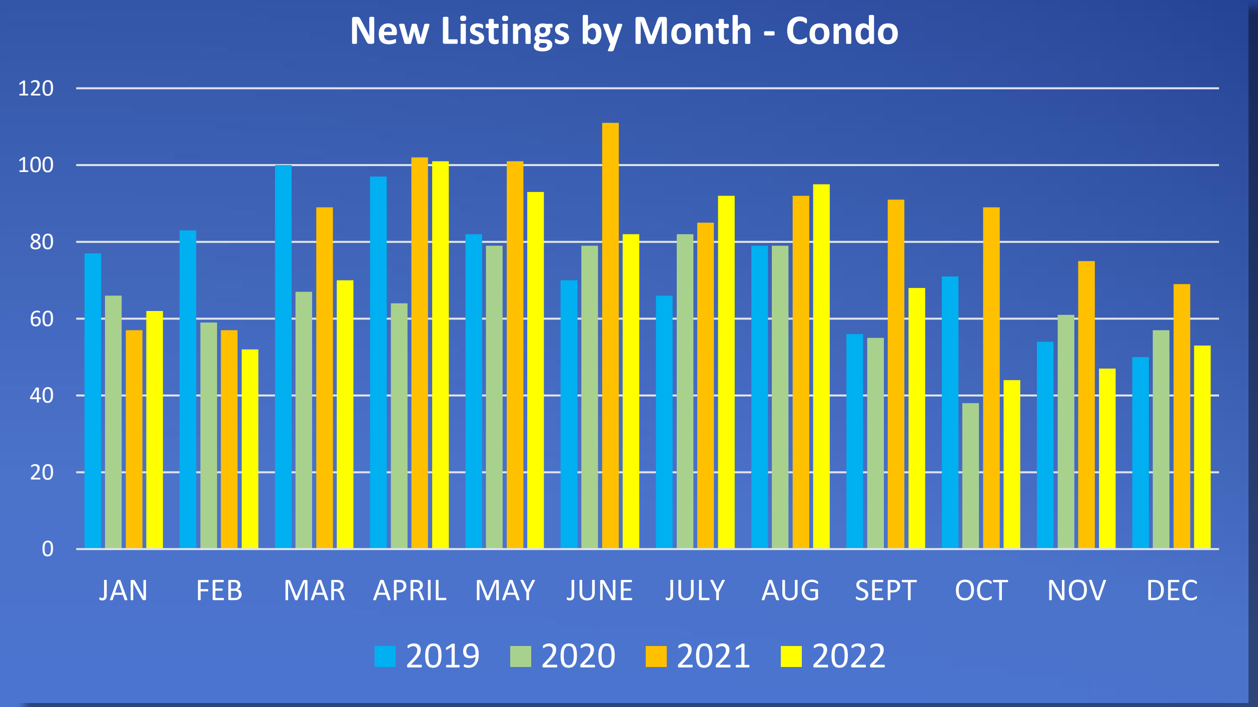

Avg. Days on Market
Residential & Condo Combined
90
80
70
60
50
40
30
20
10
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2018
2019
2020
2021
2022


AVG DOM by Price Range/Property Type
500K +
300K - 499K
200K - 299K
0K - 199K
43
51
68
50
43
33
35
28
0
10
20
30
40
50
60
70
80
CONDO
RESID

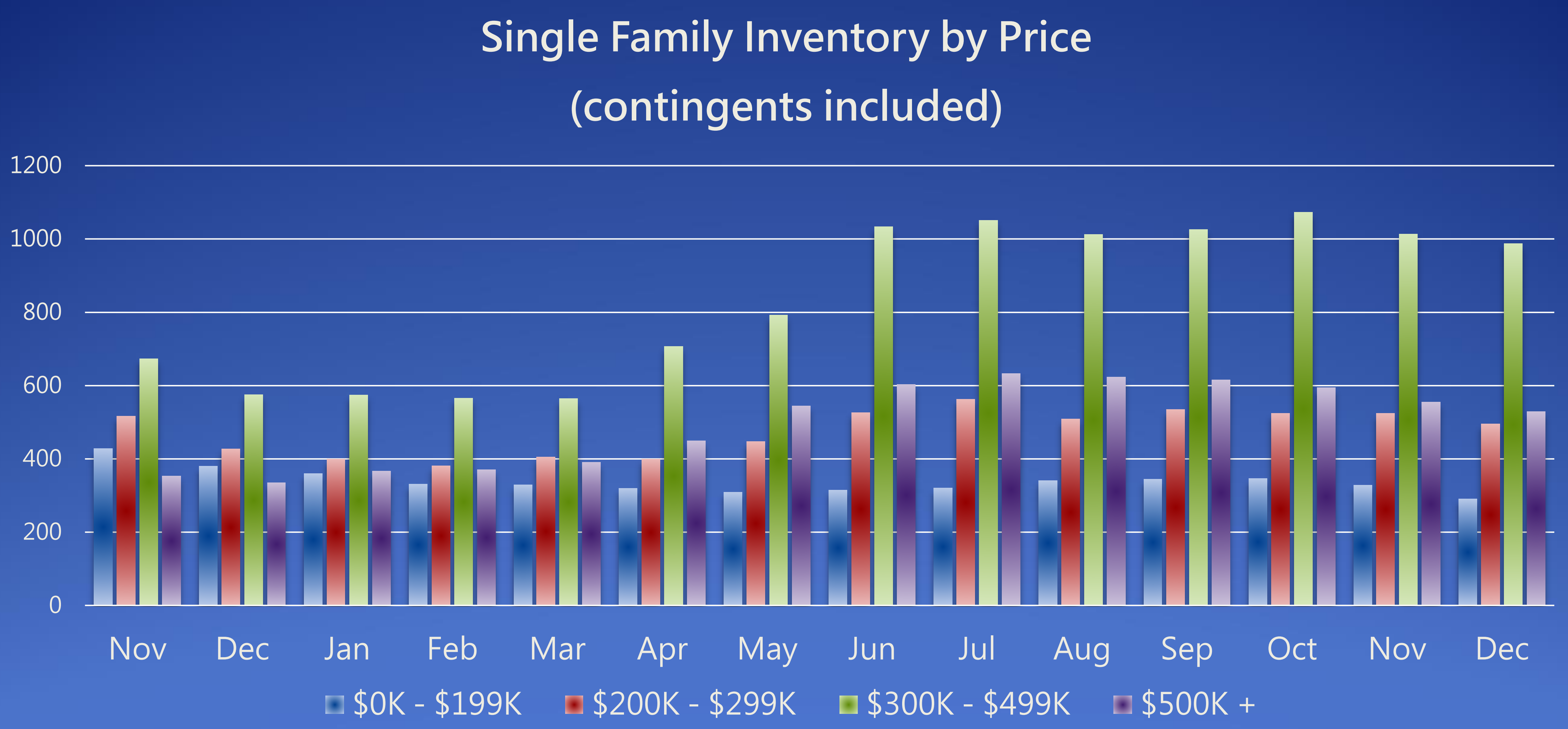

Sales by Price Range
(Residential & Condo)
600
500
400
300
200
100
0
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
0K - 199K
200K - 299K
300K - 499K
500K +

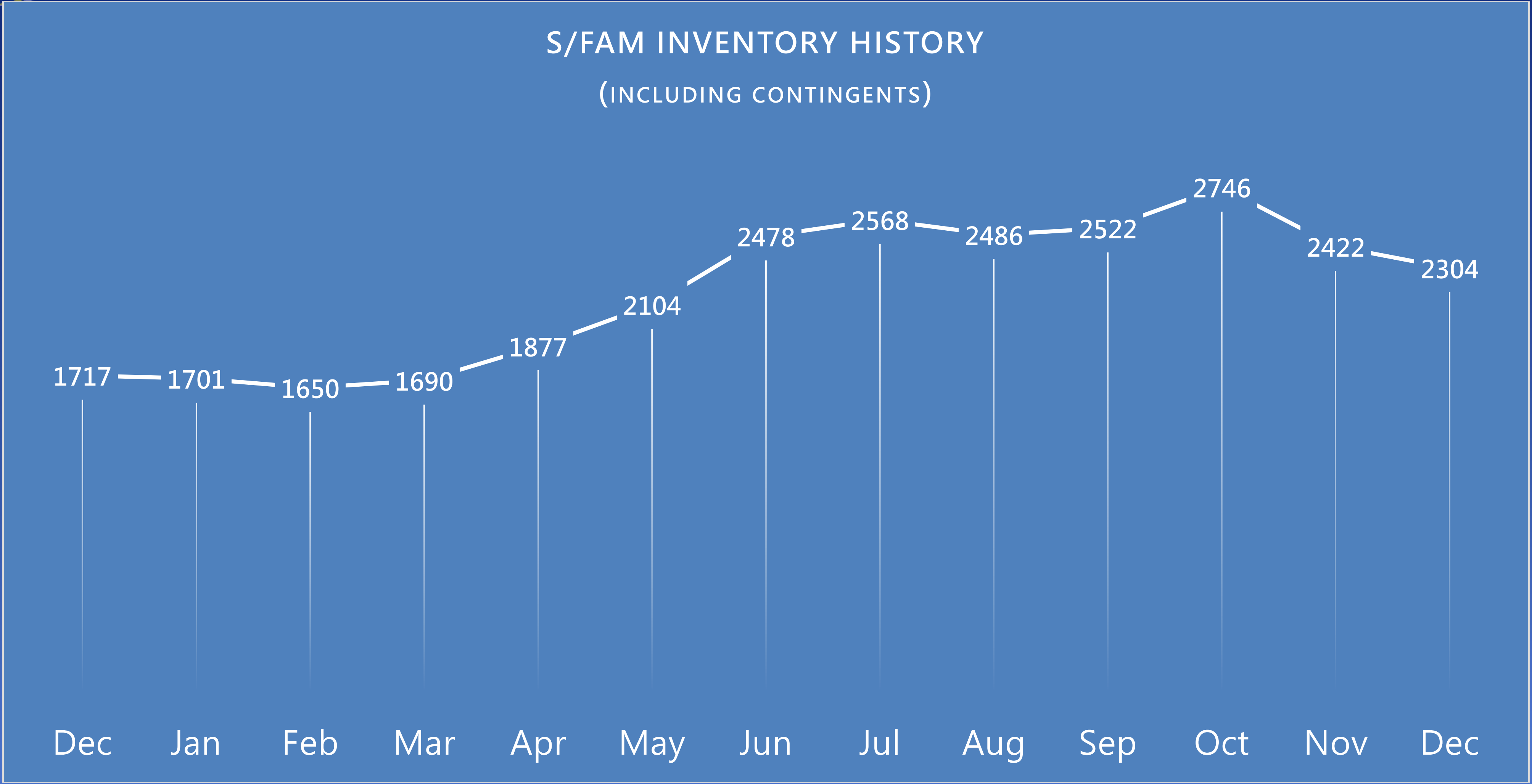


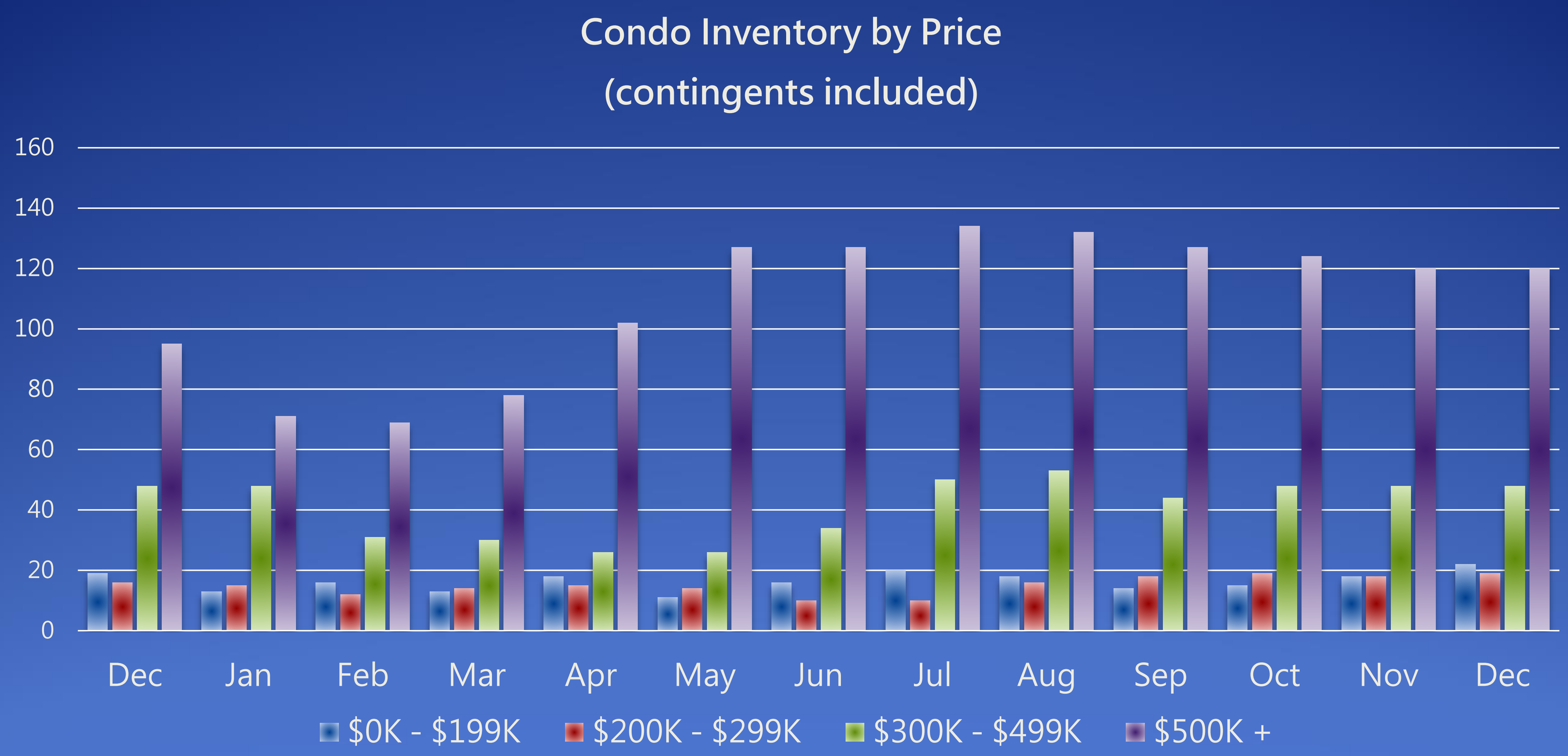
New Listngs by Month - Residential
1400
1200
1000
800
600
400
200
0
JAN
FEB
MAR
APRIL
MAY
JUNE
JULY
AUG
SEPT
OCT
NOV
DEC
2019
2020
2021
2022

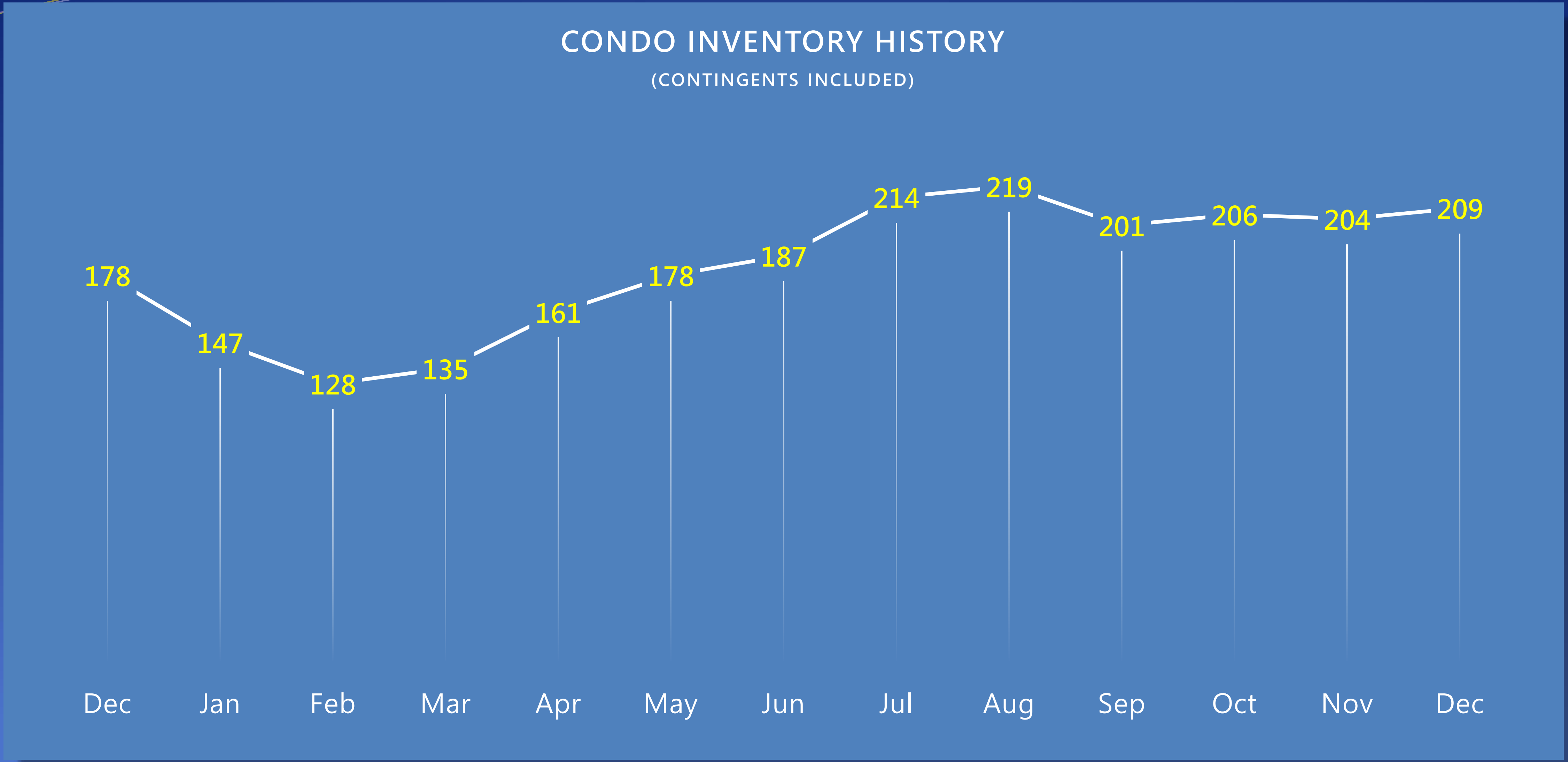


New Listings by Month - Condo
120
100
80
60
40
20
0
JAN
FEB
MAR
APRIL
MAY
JUNE
JULY
AUG
SEPT
OCT
NOV
DEC
2019
2020
2021
2022


Single Family Inventory by Price
(contingents included)
1200
1000
800
600
400
200
0
Nov
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
$0K - $199K
$200K - $299K
$300K - $499K
$500K +


S/FAM INVENTORY HISTORY
(INCLUDING CONTINGENTS)
1717
1701
1650
1690
1877
2104
2478
2568
2486
2522
2746
2422
2304
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec

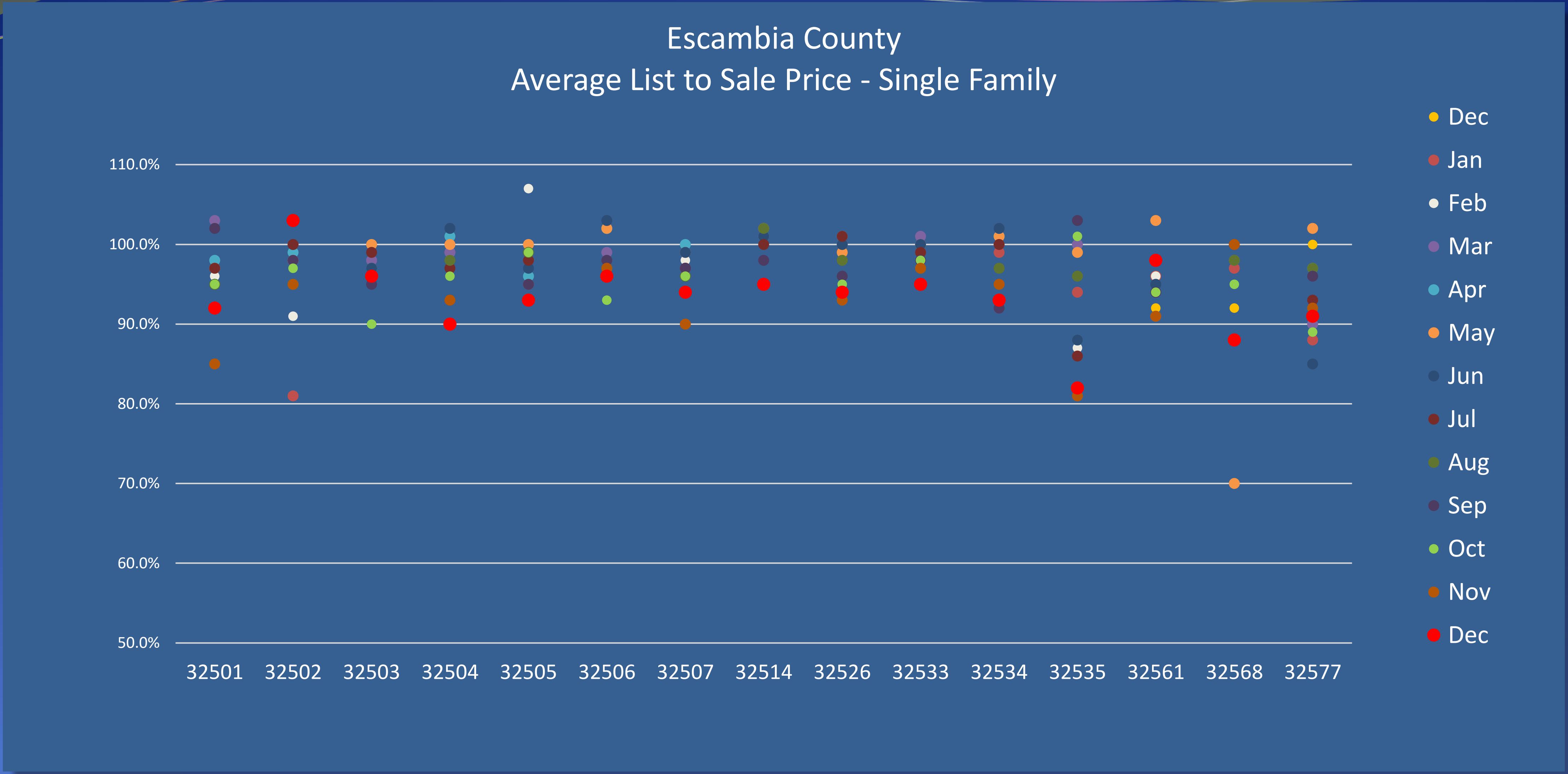

Condo Inventory by Price
(contingents included)
160
140
120
100
80
60
40
20
0
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
$0K - $199K
$200K - $299K
$300K - $499K
$500K +

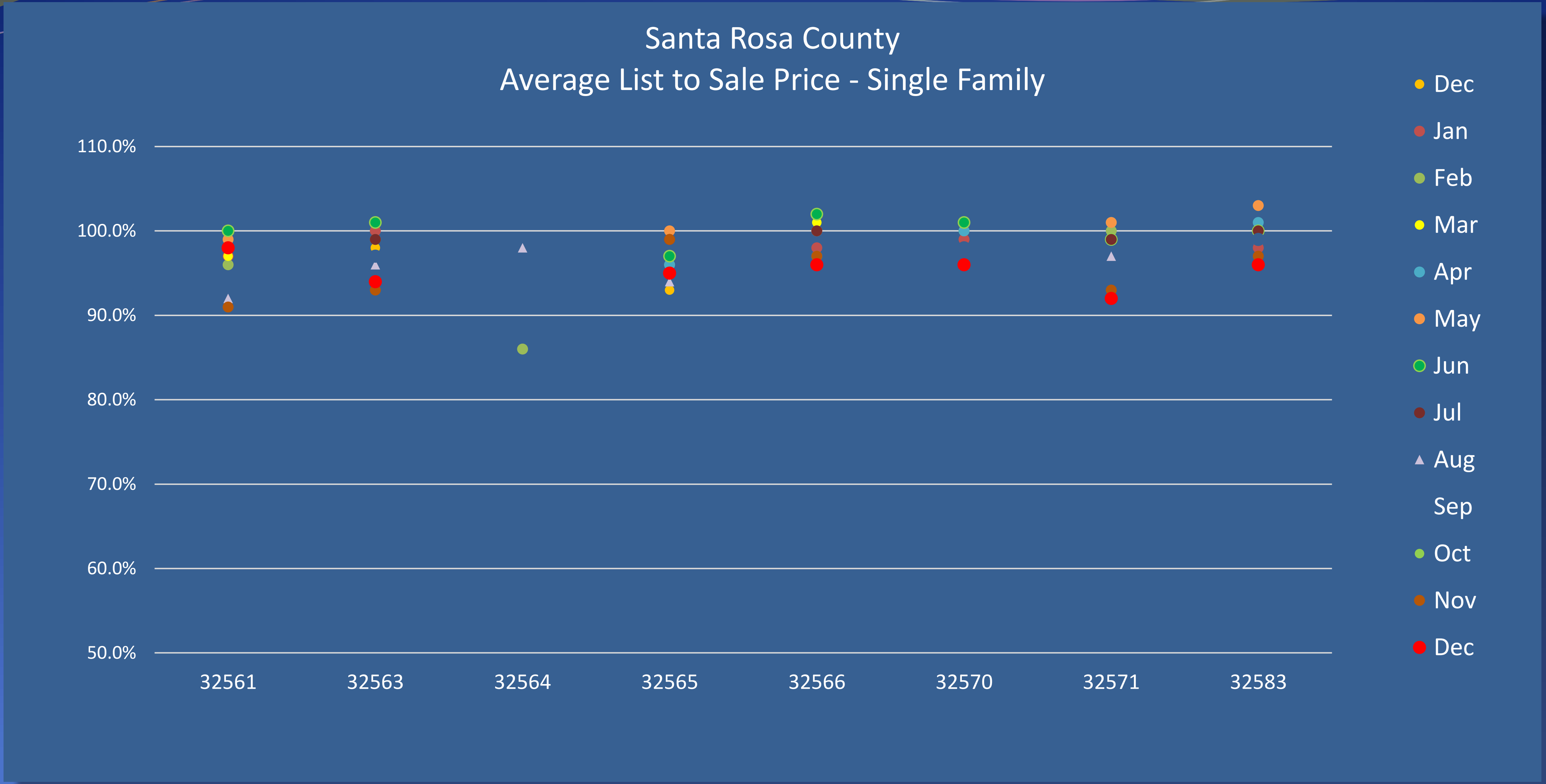

CONDO INVENTORY HISTORY
(CONTINGENTS INCLUDED)
178
147
128
135
161
178
187
214
219
201
206
204
209
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec

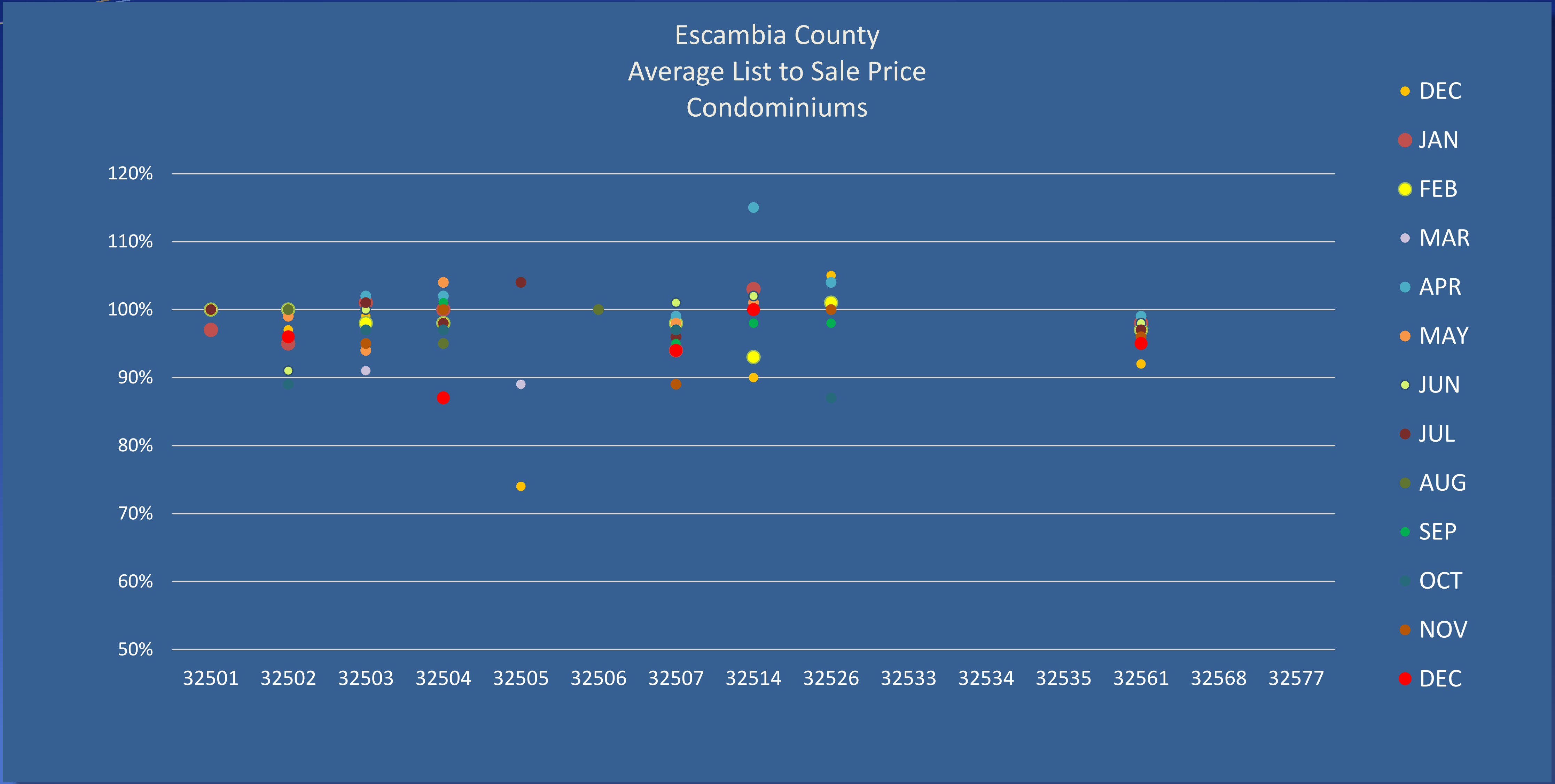
AVERAGE PERCENTAGE OF SOLD VS. LIST PRICE
Single Family & Condo Units

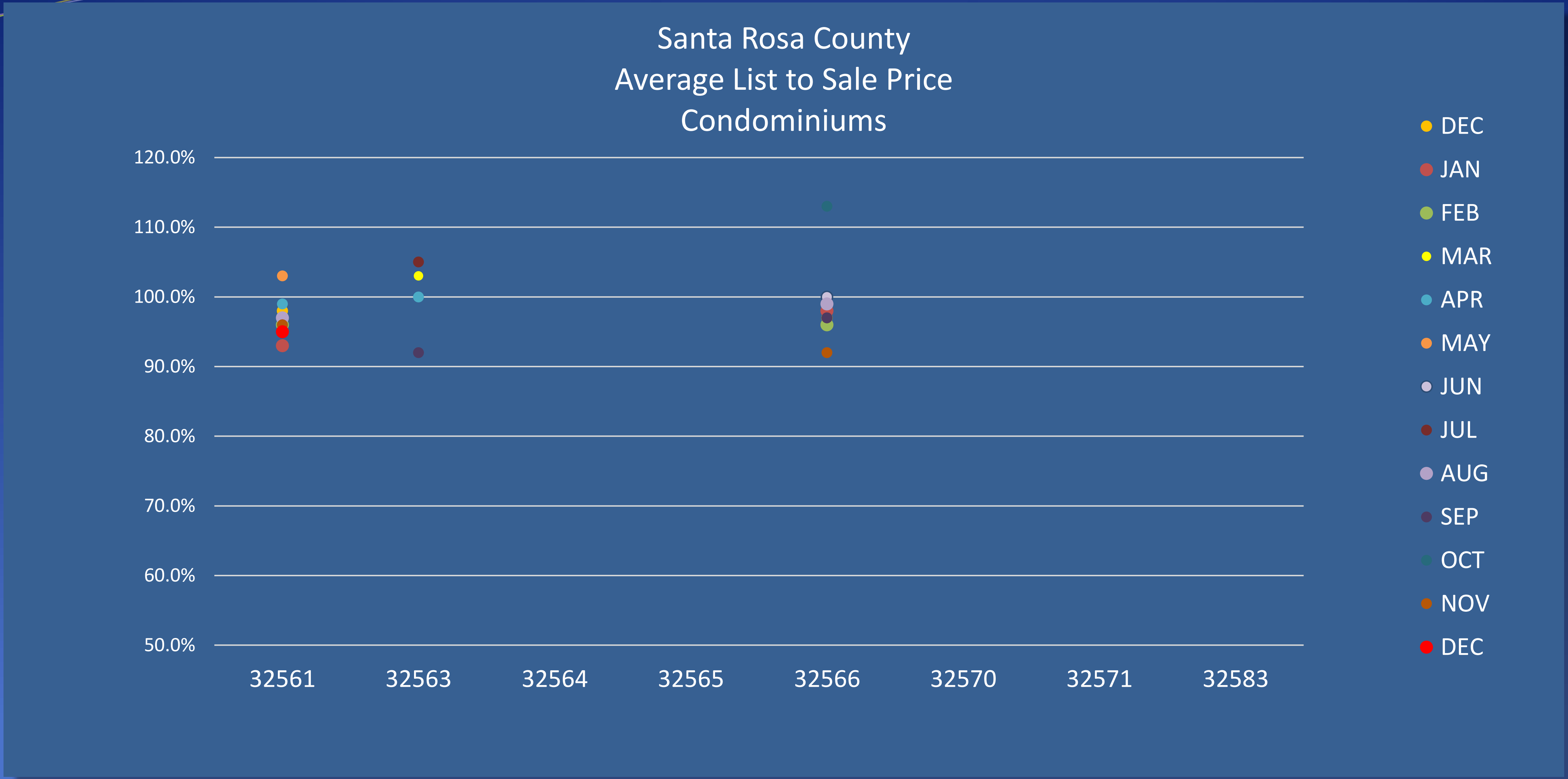
The following slides display the *average* percentage of sale price to original list price of single-family and condo units by zip code for the month of December 2022 for Escambia and Santa Rosa Counties. Distressed properties are not included.

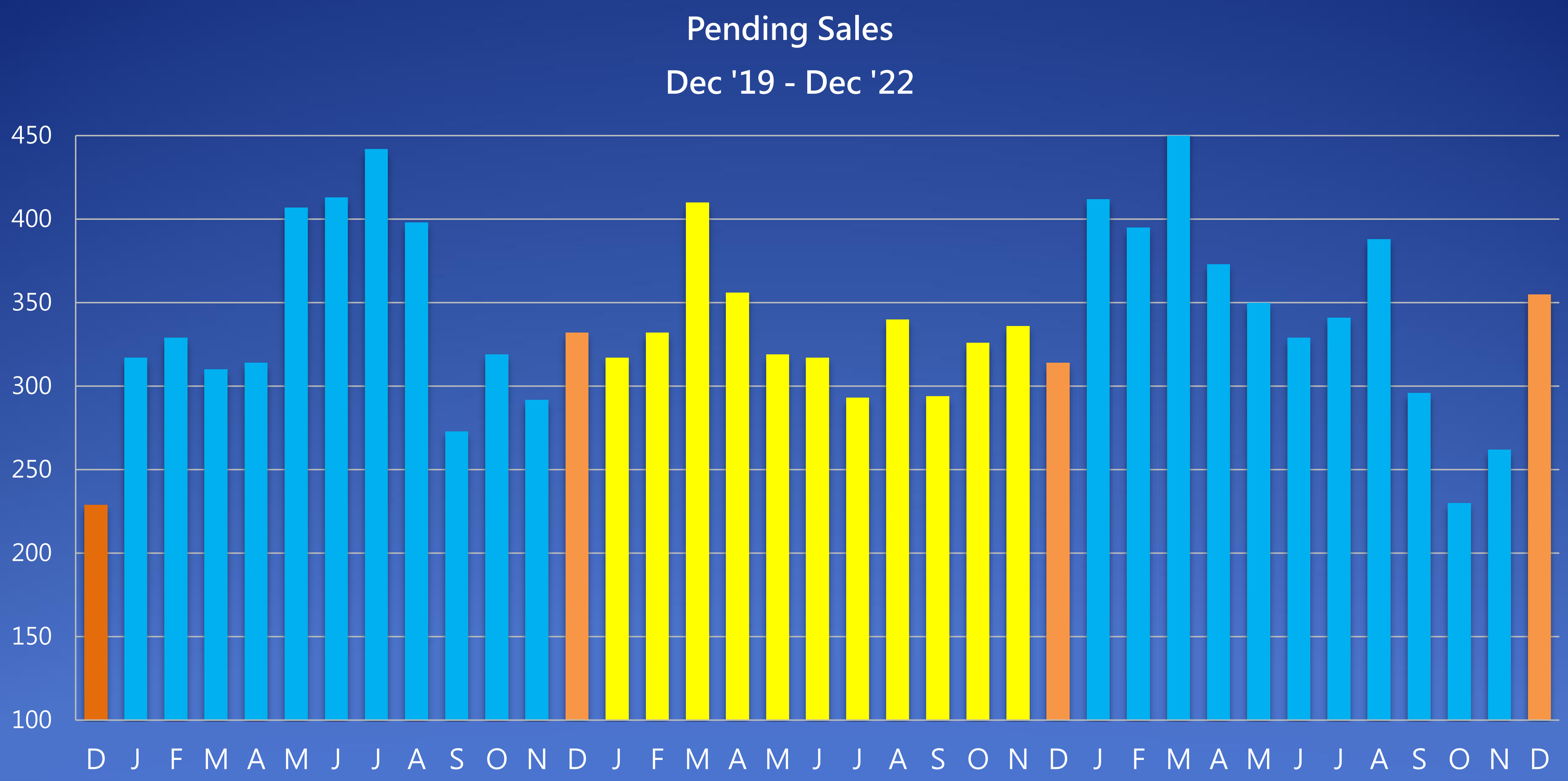
If no marker shows for any given month, no sales were reported in that zip code for that month.


Escambia County
Average List to Sale Price - Single Family
110.0%
100.0%
90.0%
80.0%
70.0%
60.0%
50.0%
32501
32502
32503
32504
32505
32506
32507
32514
32526
32533
32534
32535
32561
32568
32577
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec


Santa Rosa County
Average List to Sale Price - Single Family
110.0%
100.0%
90.0%
80.0%
70.0%
60.0%
50.0%
32561
32563
32564
32565
32566
32570
32571
32583
Dec
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec


Escambia County
Average List to Sale Price
Condominiums
120%
110%
100%
90%
80%
70%
60%
50%
32501
32502
32503
32504
32505
32506
32507
32514
32526
32533
32534
32535
32561
32568
32577
DEC
JAN
FEB
MAR
APR
MAY
JUN
JUL
AUG
SEP
OCT
NOV
DEC


Santa Rosa County
Average List to Sale Price
Condominiums
120.0%
110.0%
100.0%
90.0%
80.0%
70.0%
60.0%
50.0%
32561
32563
32564
32565
32566
32570
32571
32583
DEC
JAN
FEB
MAR
APR
MAY
JUN
JUL
AUG
SEP
OCT
NOV
DEC


Pending Sales
Dec '19 - Dec '22
450
400
350
300
250
200
150
100
D J F M A M J J A S O N D J F M A M J J A S O N D J F M A M J J A S O N D