



MARKET SNAPSHOT

APRIL 2023

PENSACOLA ASSOCIATION OF REALTORS®

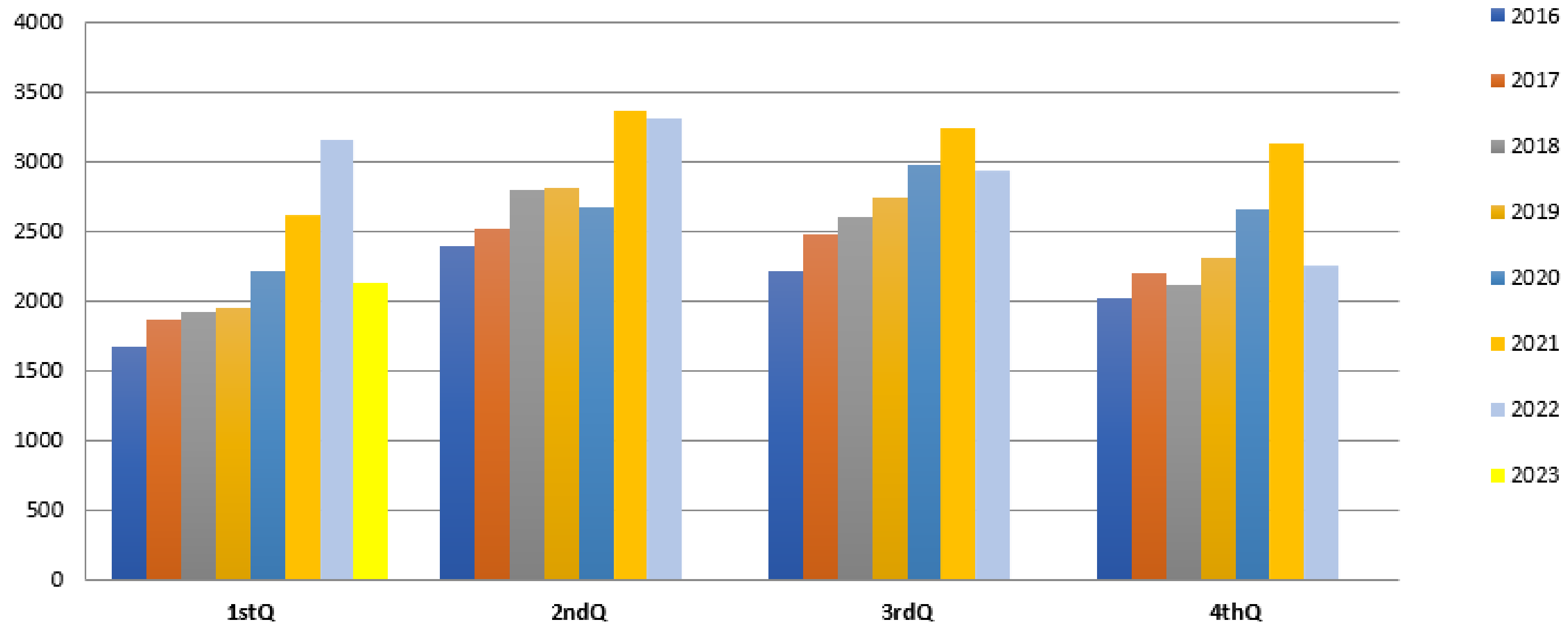
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APRIL MARKET HIGHLIGHTS

- APRIL SALES SLIPPED 12% COMPARED TO MARCH, AND 33% FROM LAST APRIL.
- THE MEDIAN SALE PRICE REMAINED ABOVE \$300K.
- THE AVERAGE DOM FOR RESIDENTIAL AND CONDOS COMBINED WAS 51, VIRTUALLY UNCHANGED FROM MARCH. LAST APRIL, IT WAS 29.
- BOTH RESIDENTIAL AND CONDO INVENTORY POSTED MODEST GAINS IN APRIL.
- APRIL PENDING SALES WERE VIRTUALLY IDENTICAL TO LAST APRIL.

QUARTERLY SALES

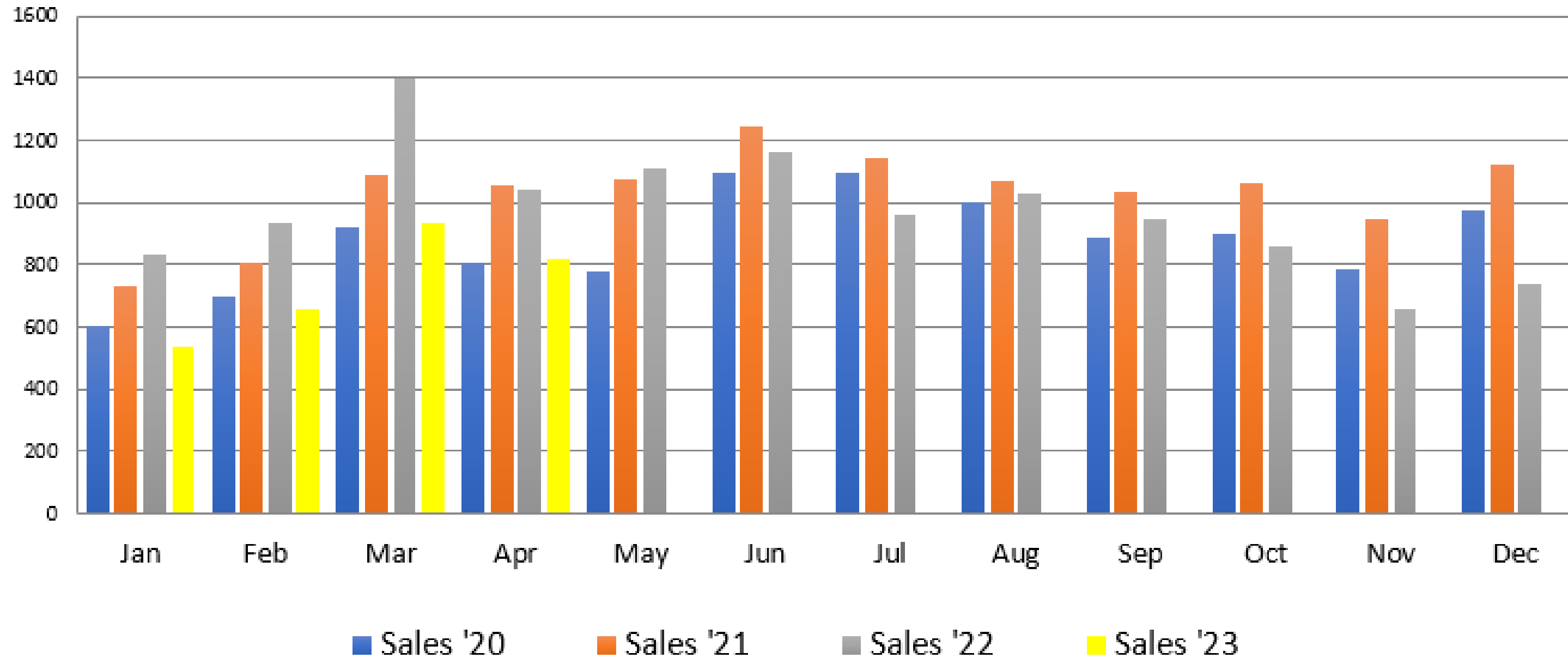
2016 - 2023



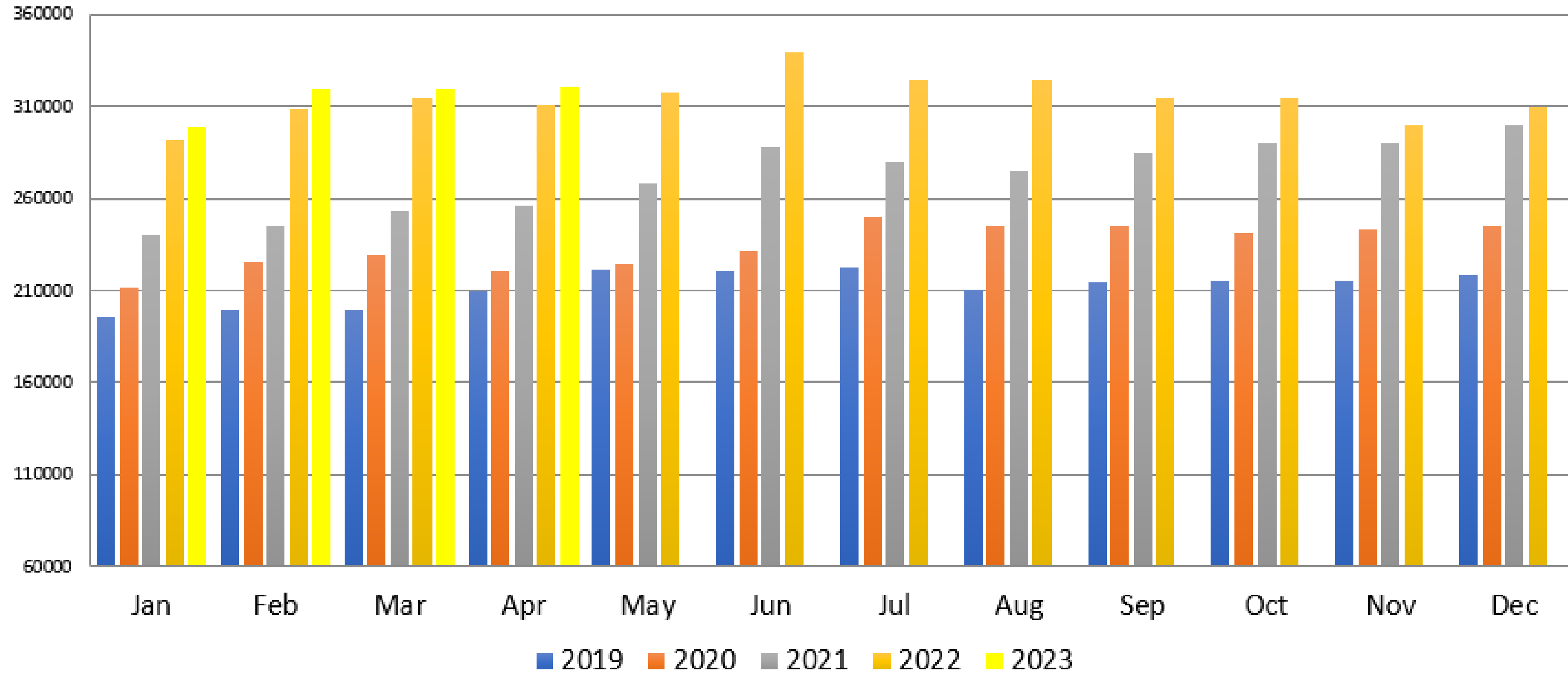
MONTHLY SALES

2020 - 2023

RESIDENTIAL & CONDO COMBINED

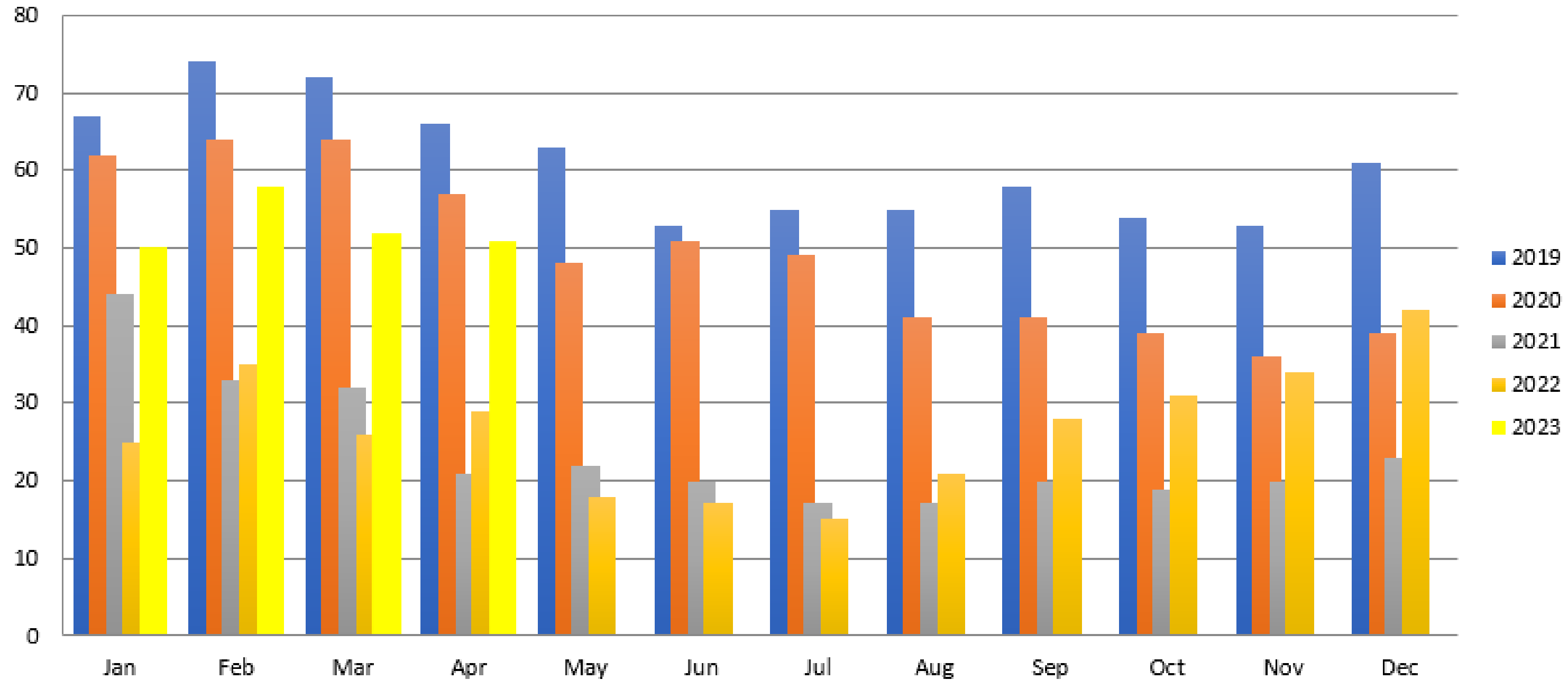


MEDIAN SALE PRICE



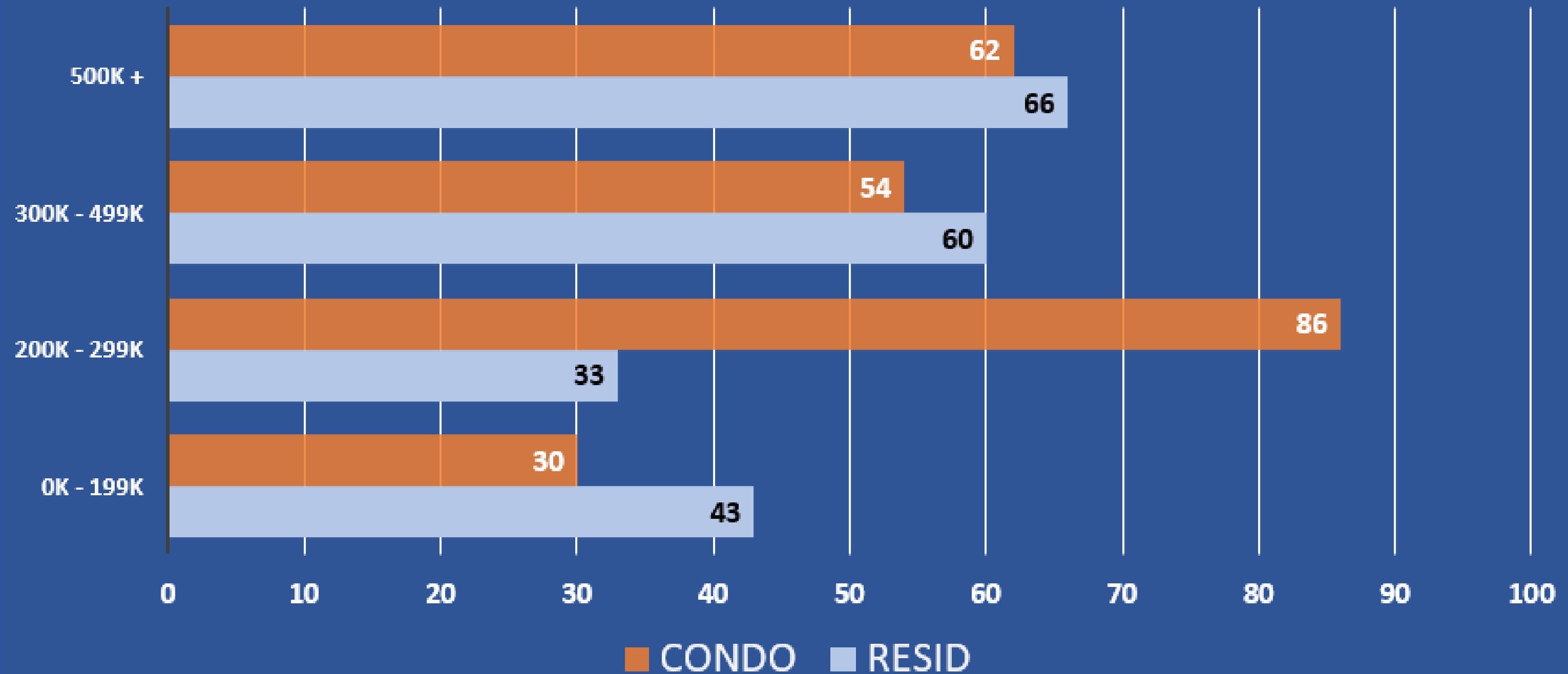
AVERAGE DAYS ON MARKET

RESIDENTIAL & CONDO COMBINED



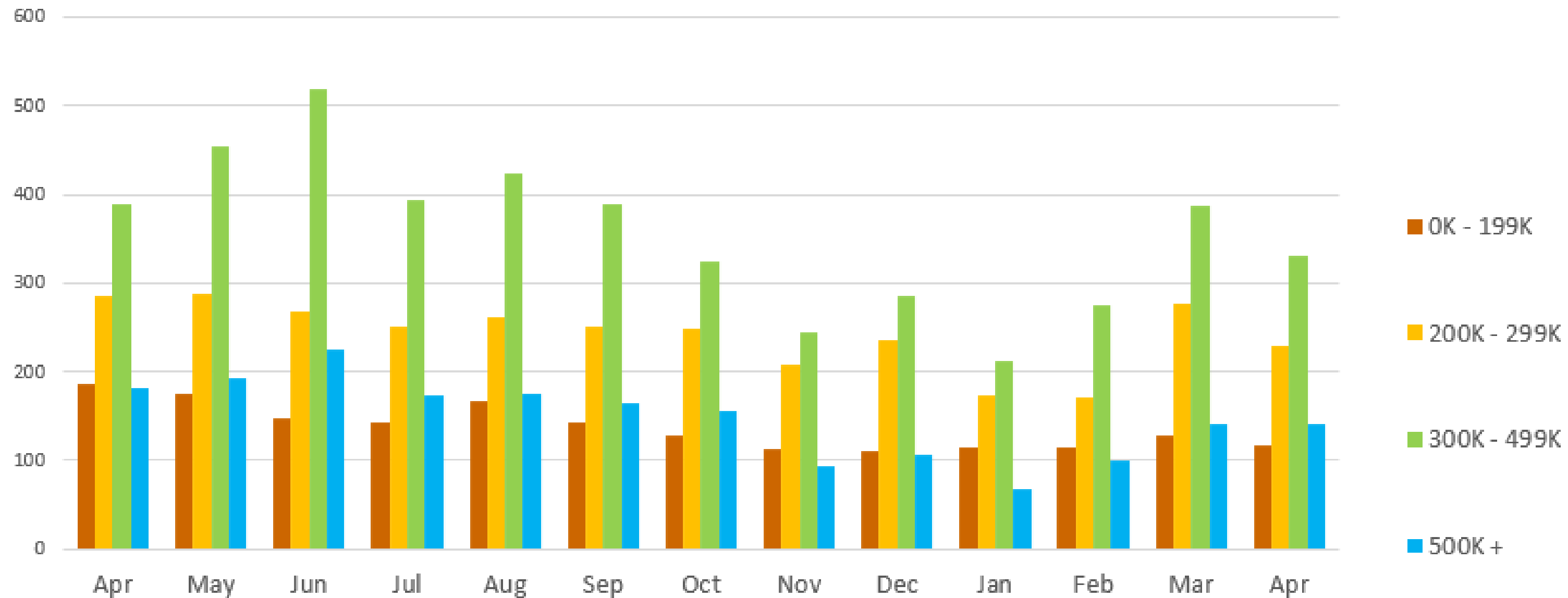
AVERAGE DAYS ON MARKET

BY PRICE RANGE / PROPERTY TYPE



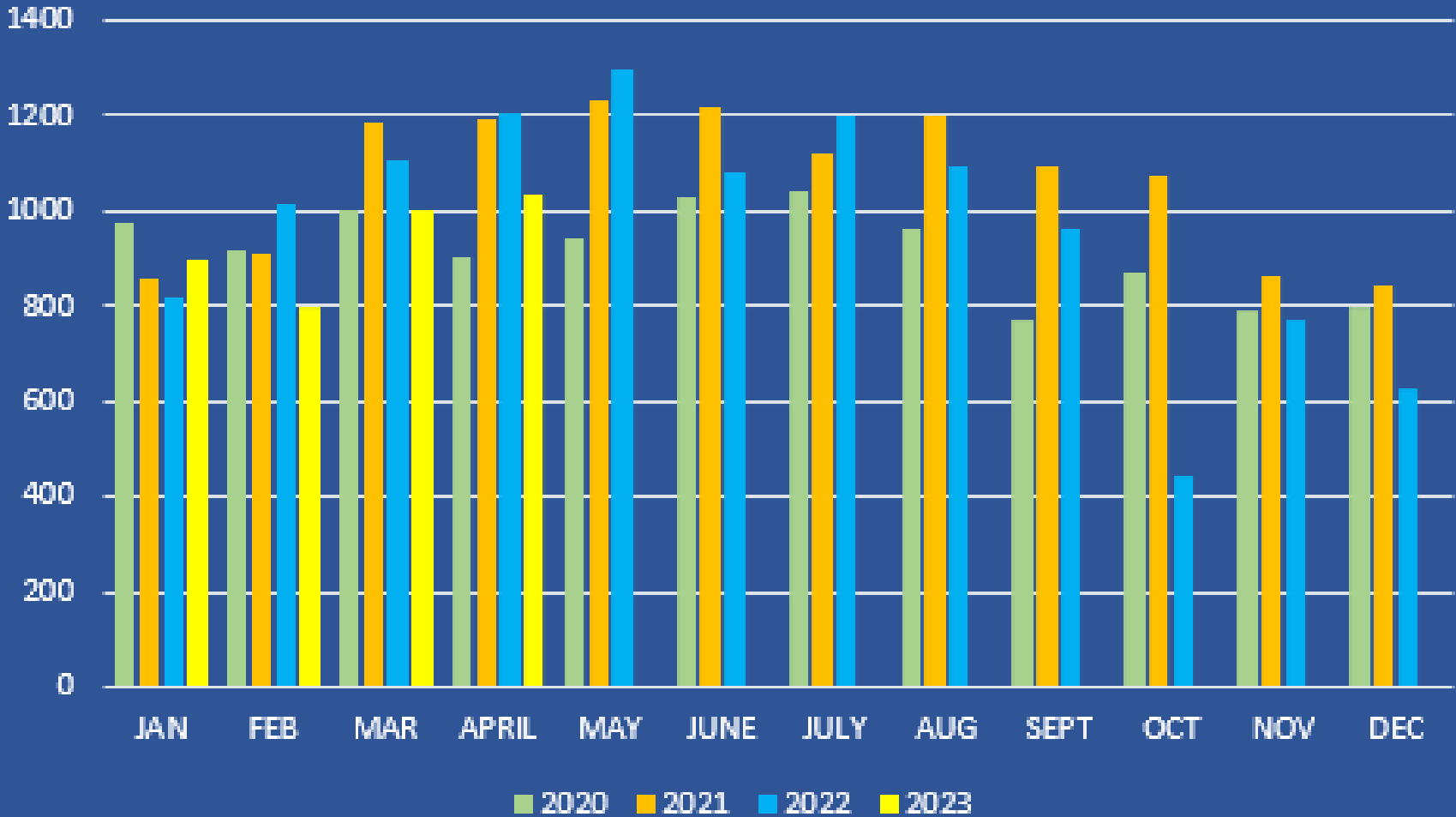
SALES BY PRICE RANGE

RESIDENTIAL & CONDO

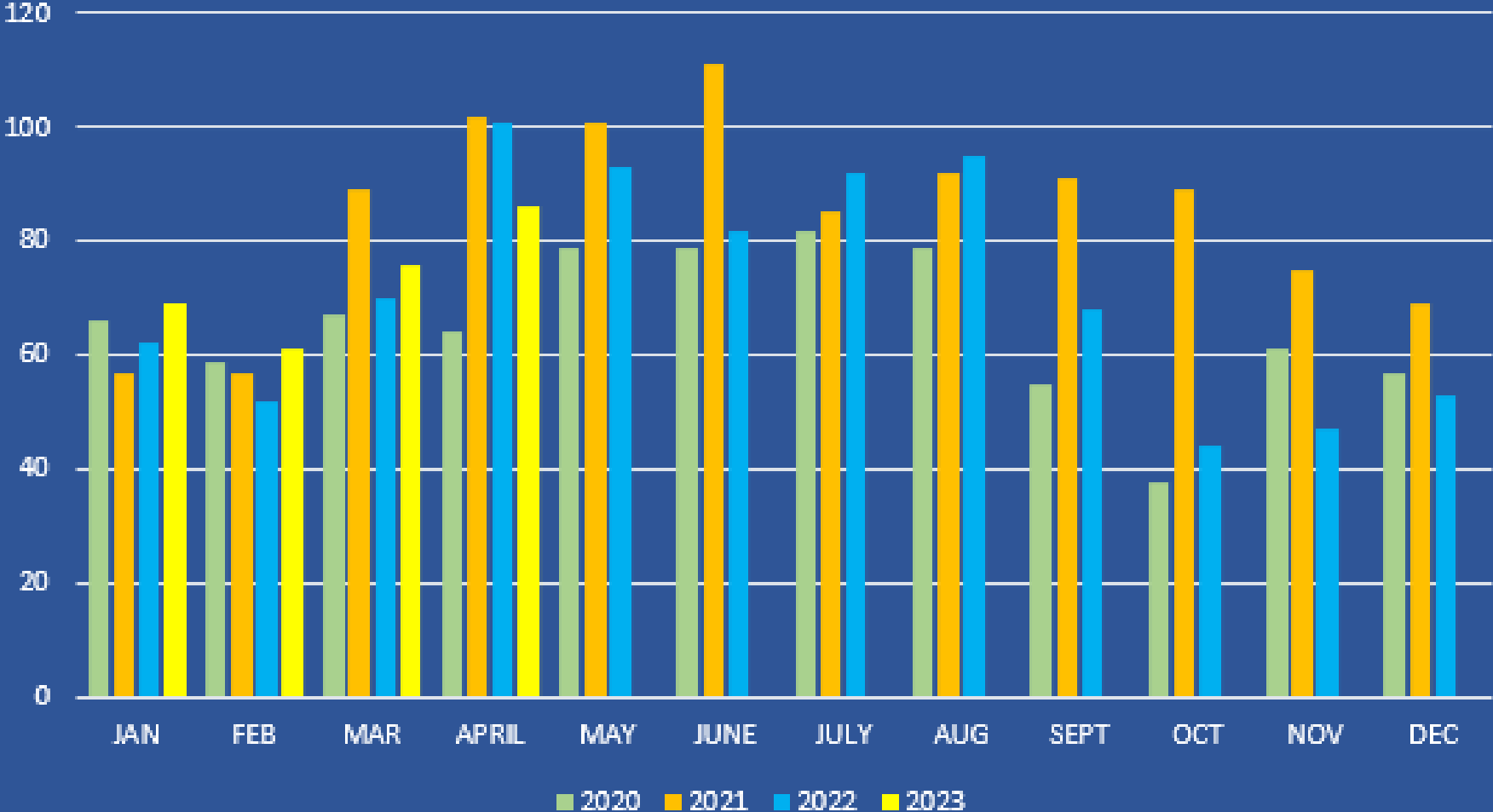


NEW LISTINGS BY MONTH

RESIDENTIAL

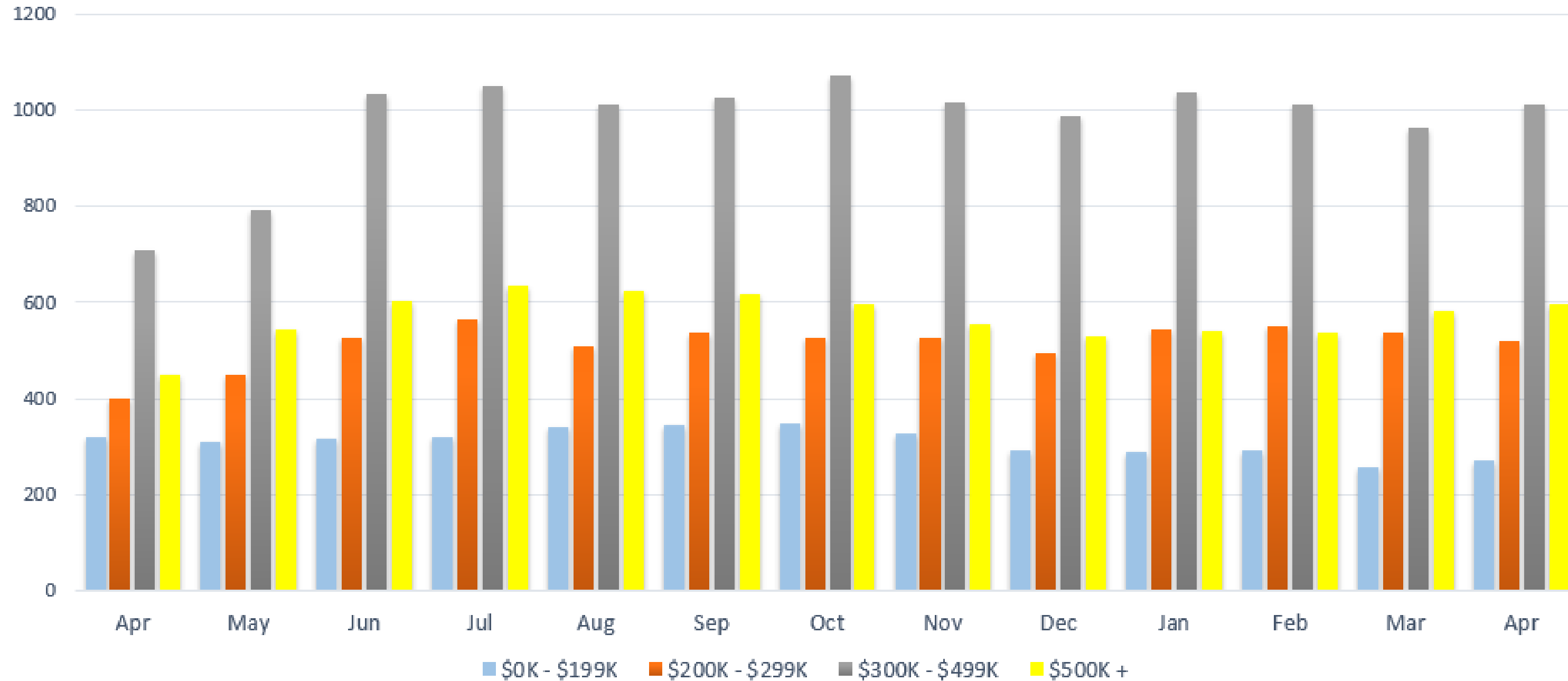


CONDO



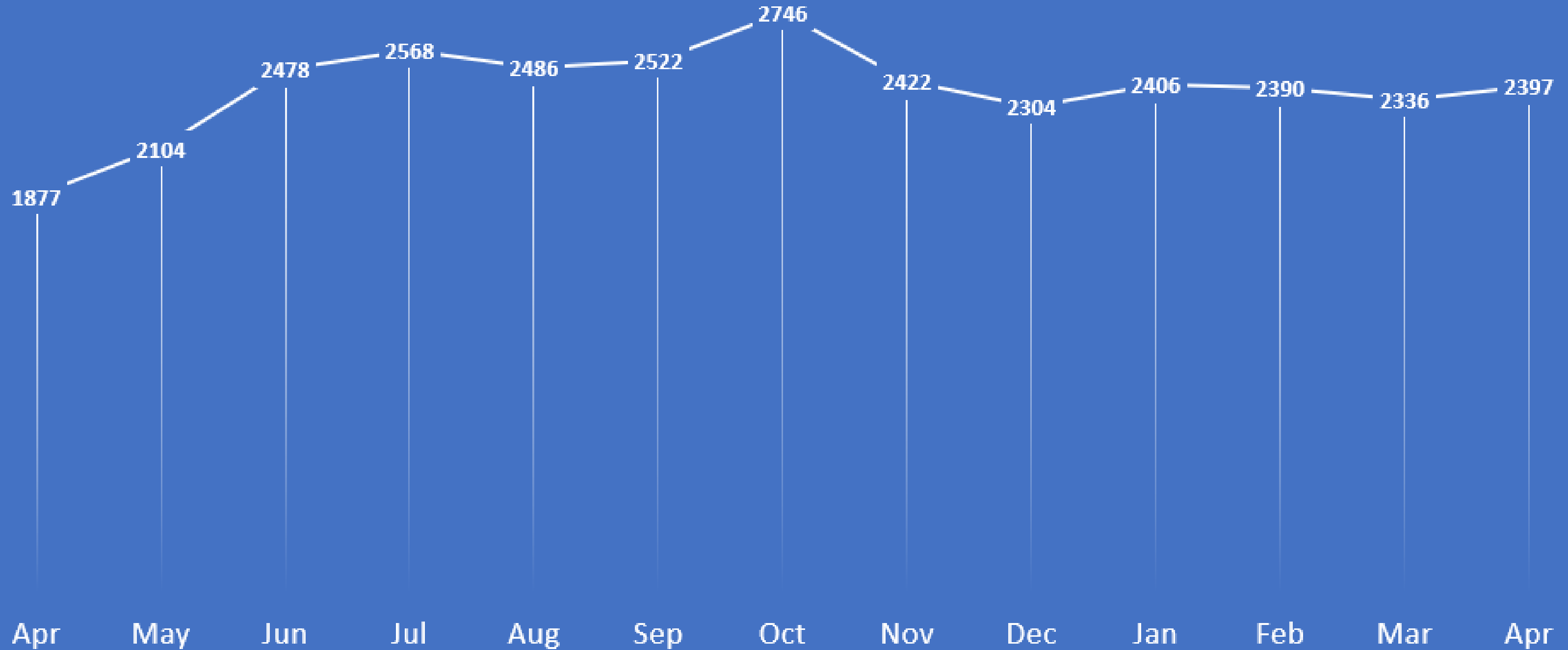
S/FAM INVENTORY BY PRICE

INCLUDING CONTINGENTS



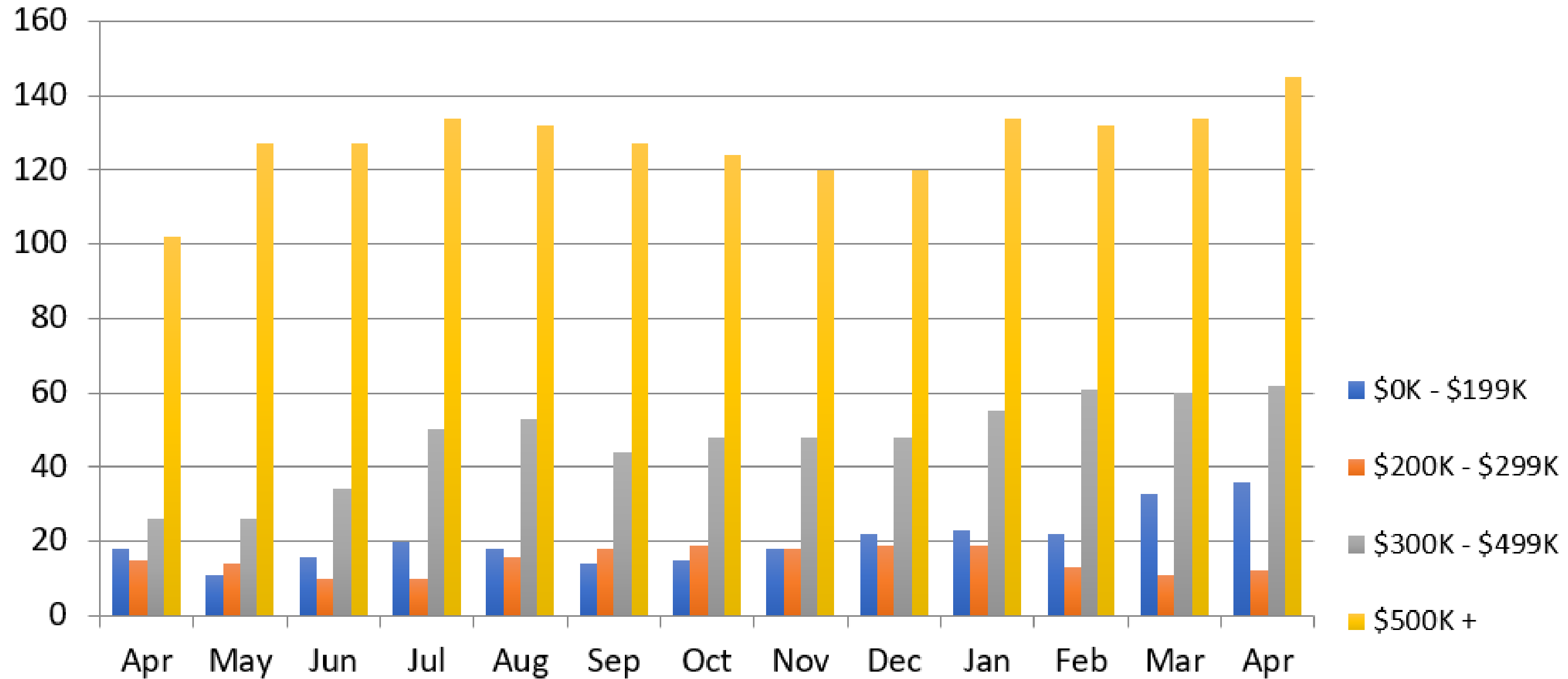
S/FAM INVENTORY HISTORY

INCLUDING CONTINGENTS



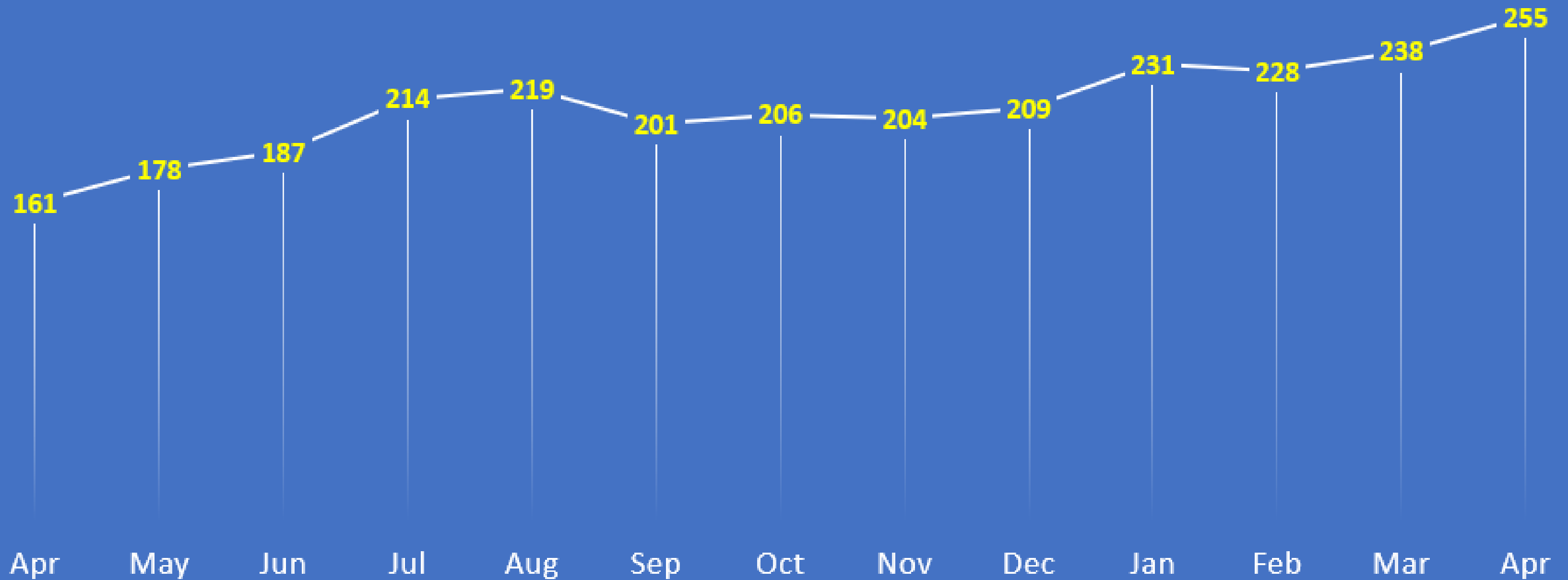
CONDO INVENTORY BY PRICE

INCLUDING CONTINGENTS



CONDO INVENTORY HISTORY

INCLUDING CONTINGENTS



AVERAGE PERCENTAGE OF SOLD VS. LIST PRICE

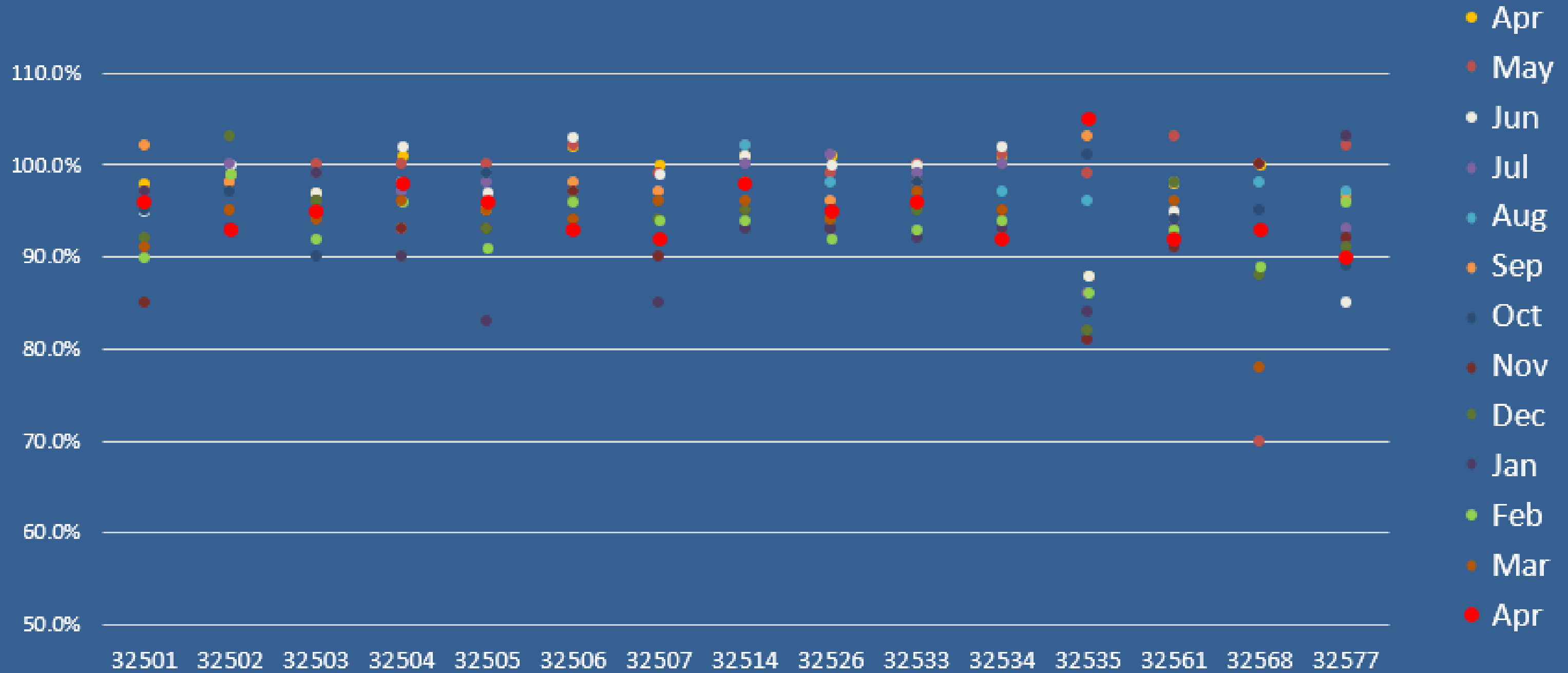
SINGLE FAMILY & CONDO UNITS

THE FOLLOWING SLIDES DISPLAY THE **AVERAGE** PERCENTAGE OF SALE PRICE TO ORIGINAL LIST PRICE OF SINGLE-FAMILY AND CONDO UNITS BY ZIP CODE FOR THE MONTH OF APRIL 2023 FOR ESCAMBIA AND SANTA ROSA COUNTIES. DISTRESSED PROPERTIES ARE NOT INCLUDED.

IF NO MARKER SHOWS FOR ANY GIVEN MONTH, NO SALES WERE REPORTED IN THAT ZIP CODE FOR THAT MONTH.

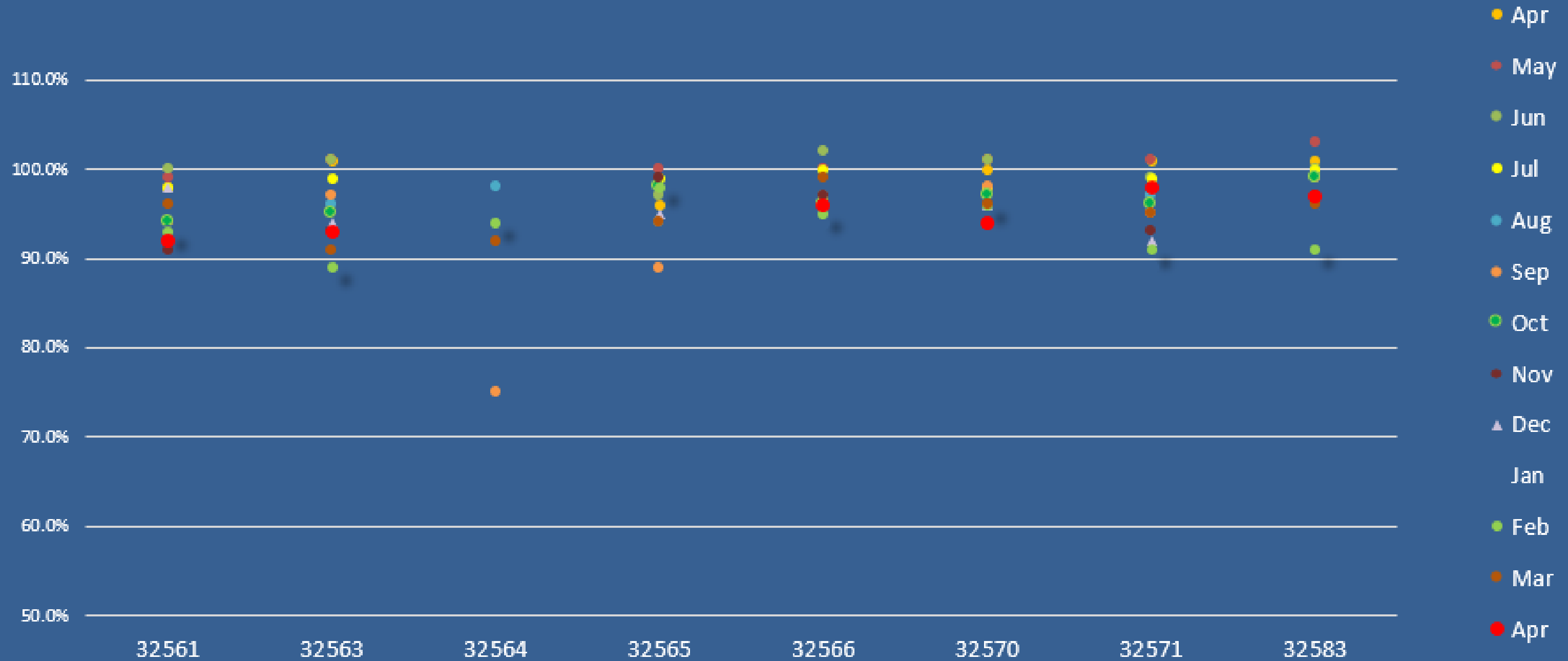
ESCAMBIA COUNTY

AVERAGE LIST TO SALE PRICE SINGLE FAMILY



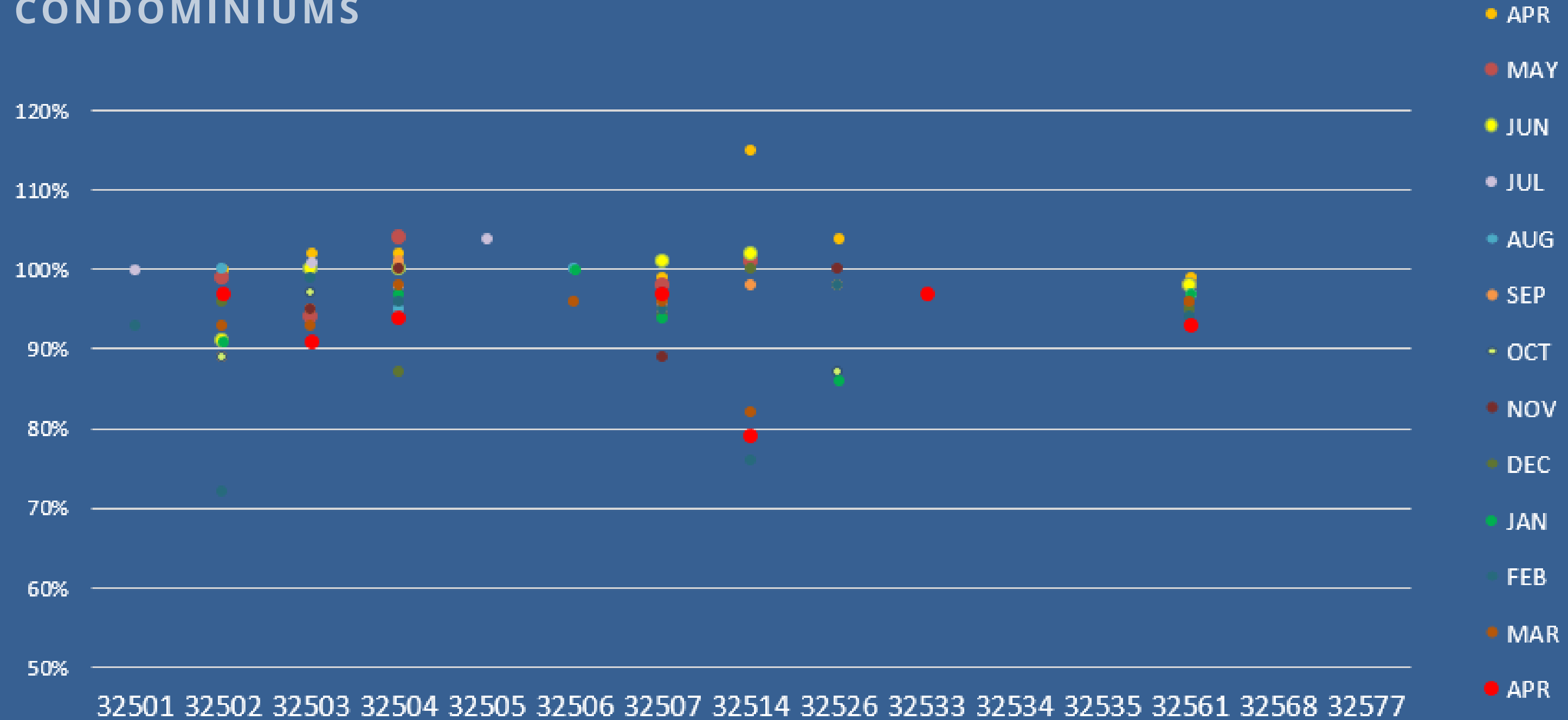
SANTA ROSA COUNTY

AVERAGE LIST TO SALE PRICE SINGLE FAMILY



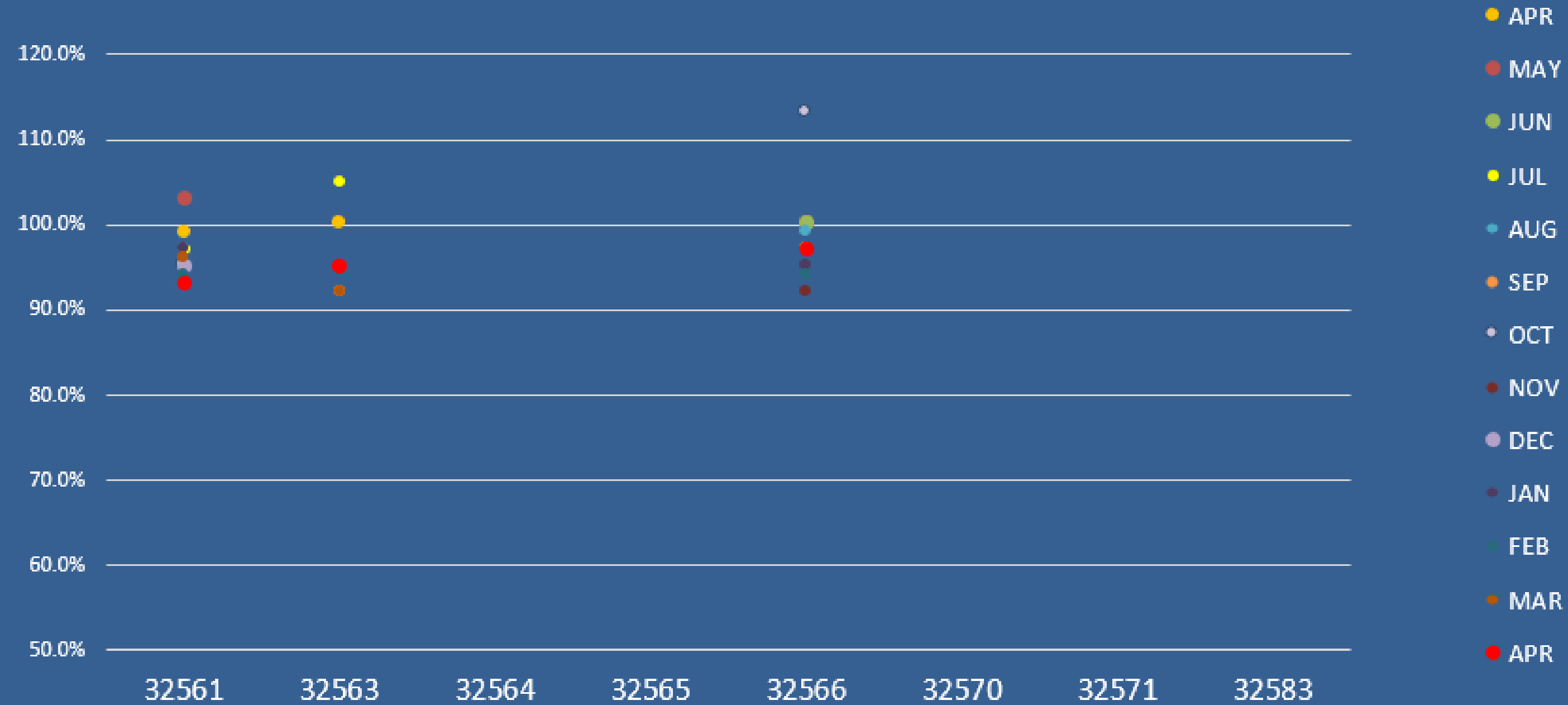
ESCAMBIA COUNTY

AVERAGE LIST TO SALE PRICE CONDOMINIUMS



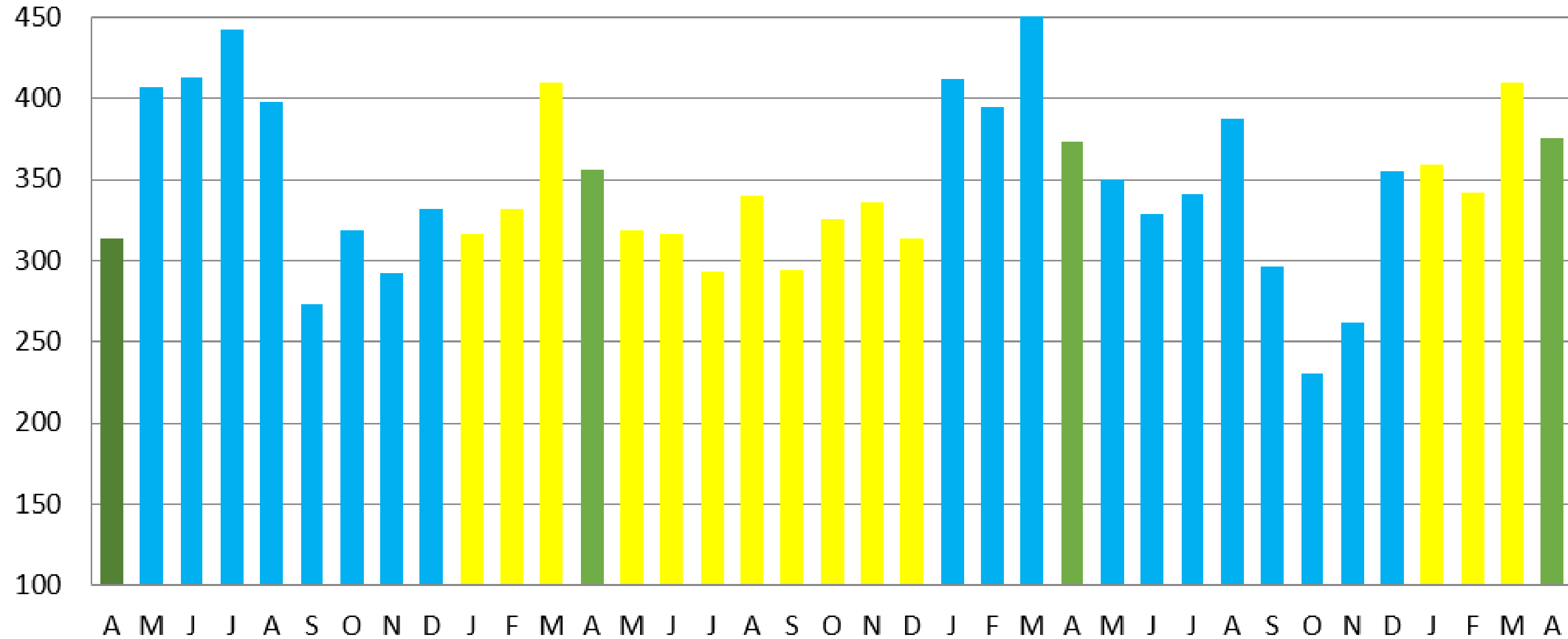
SANTA ROSA COUNTY

AVERAGE LIST TO SALE PRICE CONDOMINIUMS



PENDING SALES

APRIL 2020 - APRIL 2023



PENSACOLA ASSOCIATION OF REALTORS®

MLS DEPARTMENT

MLSSUPPORT@PENSACOLAREALTORS.ORG

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